

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs,

V.

ZIMA COMPANY, MIKE'S HARD LEMONADE COMPANY, BACARDI USA, INC., ADOLPH COORS COMPANY, COORS BREWING CO., MARK ANTHONY GROUP, MARK ANTHONY INTERNATIONAL, MARK ANTHONY BRANDS, LTD., BACARDI LIMITED, BACARDI & COMPANY LIMITED, BACARDI GROUP, KOBRAND CORPORATION, HEINEKEN N.V., HEINEKEN USA, INC., THE BEER INSTITUTE, INC., BROWN-FORMAN CORPORATION, BROWN-FORMAN BEVERAGES WORLDWIDE, DIAGEO PLC, DIAGEO NORTH AMERICA, INC., AND PADDINGTON, LTD.

Defendants.

Civil No. 34. 04 CV 141

NOTICE OF REMOVAL

Pursuant to 28 U.S.C. §§ 1332 and 1441, Defendant Bacardi USA, Inc. ("Bacardi USA")1, by and through its undersigned counsel, Hunton & Williams LLP, gives notice of the removal of this action from the Superior Court Division of the General Court of Justice, Mecklenburg County, North Carolina, to the United States District Court, Western District of North Carolina, Charlotte Division. The grounds for removal are as follows:

¹ The proper name of Bacardi USA should be "Bacardi U.S.A., Inc."

- 1. On January 13, 2004, a civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, was filed in North Carolina Superior Court, Mecklenburg County, designated Civil Action No. 04-CVS-626 (*see* Complaint, Exhibit A hereto).
- 2. Plaintiffs seek damages, disgorgement of certain revenues and injunctive relief under the North Carolina Unfair and Deceptive Trade Practices Act, N.C. Gen. Stat. §§ 75-1.1, et seq., and the North Carolina common law of unjust enrichment and negligence. Plaintiffs bring this suit individually and on behalf of two purported classes. (See Complaint, ¶¶ 38 (A) and (B)).
- 3. This Notice of Removal is filed subject to and with full reservation of rights by Bacardi USA, including but not limited to defenses and objections to venue, improper service of process, and personal jurisdiction. No admission of fact, law, or liability is intended by this Notice of Removal, and all defenses, motions, and pleas are expressly reserved.
- 4. Upon diligent inquiry by Bacardi USA, no Defendant has been served in this action. Accordingly, in accordance with the provisions of 28 U.S.C. § 1446(b), this Notice of Removal is timely filed.
- 5. All Defendants who are actual entities have consented to this removal. (*See* Consents to Removal, Exhibit B hereto.)
- 6. The Western District of North Carolina, Charlotte Division, is the United States District Court and division thereof embracing the place where Plaintiffs' state court action is pending. Therefore, Plaintiffs' state court action may be removed to this Court pursuant to 28 U.S.C. § 1441(a).

- 7. Pursuant to 28 U.S.C. § 1446(d), all adverse parties are being provided with written notice of removal, and a copy of this Notice of Removal is being filed with the Clerk of the Superior Court Division for Mecklenburg County, North Carolina.
- 8. The Summons and Complaint and the Notice of Filing Notice of Removal constitute all process and pleadings in the state court action. The Summons and Complaint are attached as Exhibit A. The Notice of Filing Notice of Removal is attached as Exhibit C.²

DIVERSITY JURISDICTION

9. This Court has original diversity jurisdiction over this action under 28 U.S.C. § 1332 because: (1) there is complete diversity of citizenship between the Plaintiffs and all Defendants, and (2) on the face of the Complaint, it is clear that the matter in controversy exceeds the sum or value of \$75,000, exclusive of interest and costs.

DIVERSITY OF CITIZENSHIP

- 10. This Court has diversity jurisdiction over this matter because the citizenship of the Plaintiffs and Defendants are entirely diverse. *See* 28 U.S.C. § 1332.
- 11. Plaintiffs allege that they are citizens of North Carolina (Complaint, ¶28.) For the purposes of diversity jurisdiction pursuant to 28 U.S.C. § 1332(c)(1), a corporation is deemed to be a citizen of its state of incorporation and of the state where it has its principal place of business. All of the defendants are citizens of foreign countries or states other than North Carolina:
 - a. Adolph Coors Company is incorporated in the State of Delaware and has its principal place of business in the State of Colorado.

² To prevent duplication, Bacardi USA has not attached a second copy of this pleading to Exhibit C, but hereby incorporates it therein by reference.

- b. Coors Brewing Company is incorporated in the State of Colorado and has its principal place of business in Colorado.
- c. Zima Brewing Company is not a corporation or other business entity, but is instead a trade name used by Coors Brewing Company and as such has no "citizenship" apart from Coors Brewing Company (see subparagraph 11(b), supra).
- d. There is no corporate or other business entity by the name of Mike's Hard Lemonade Company. It is instead a trade name used by one or more of the firms referenced in sub-paragraphs (e) to (g) and as such has no separate citizenship.
- e. There is no corporate or other business entity by the name of Mark Anthony Group.
- f. There is no corporate or other business entity by the name of Mark Anthony International. Mark Anthony International SRL is incorporated in and has its principal place of business in Barbados.
- g. Mark Anthony Brands Ltd. is incorporated in and has its principal place of business in Canada.
- h. Bacardi U.S.A., Inc. is incorporated in the State of Delaware and has its principal place of business in the State of Florida.
- i. Bacardi Limited is incorporated in Bermuda and has its principal place of business in Bermuda.
- j. Bacardi & Company Limited is incorporated in Liechtenstein and has its principal place of business in the Bahamas.
- k. There is no corporate or other business entity by the name of Bacardi Group. To the extent that the Complaint's reference to "Bacardi Group" is meant to refer

to the other named Bacardi defendants, none of these defendants is a citizen of North Carolina (see subparagraphs 11(h)-(j), supra).

- l. Kobrand Corporation is incorporated in the State of New York and has its principal place of business in the State of New York.
- m. The Beer Institute is a nonprofit corporation organized under the laws of the District of Columbia and has its principal place of business in the District of Columbia.
- n. Heineken, N.V. is a company organized under the law of the Netherlands and has its principal place of business in the Netherlands.
- o. Heineken USA, Inc. is incorporated in the State of New York and has its principal place of business in the State of New York.
- p. Brown-Forman Corporation is incorporated in the State of Delaware and has its principal place of business in the Commonwealth of Kentucky.
- q. Brown-Forman Beverages Worldwide is an unincorporated operating division of Brown-Forman Corporation and, as such, has citizenship identical with Brown Forman Corporation, which is incorporated in the State of Delaware and has its principal place of business in the Commonwealth of Kentucky. (*See* subparagraph 11(p), *supra*).
- r. Diageo Plc is a company incorporated under the laws of England and Wales with its principal place of business in London, England.
- s. Diageo North America is incorporated in the State of Connecticut and has its principal place of business in the State of Connecticut.

t. Paddington, Ltd. is not a corporation or other business entity, but one of the names under which Diageo North America does business, and as such has no "citizenship" separate from Diageo North America (*see* sub-paragraph 11(s), *supra*).

AMOUNT IN CONTROVERSY

- 12. So long as one named Plaintiff puts in controversy claims valued at over \$75,000, he or she satisfies the diversity statute, 28 U.S.C. § 1332(a), and this Court has supplemental jurisdiction over the proposed class under 28 U.S.C. § 1367. See Rosmer v. Pfizer, 263 F.3d 110, 114-15 (4th Cir. 2001). A complaint's allegations concerning the amount in controversy generally are taken to be true, see McDonald v. Patton, 240 F.2d 424, 426 (4th Cir. 1957), but a removing defendant may supplement those allegations. See Dash v. Firstplus Home Loan Owner Trust 1996-2, 248 F. Supp. 2d 489, 499 (M.D.N.C. 2003) (refusing to remand even where plaintiffs insisted their claims were worth less than \$75,000). The removing party bears the burden of demonstrating that the amount in controversy is satisfied. See id. at 496-97. The prevalent standard used by the district courts in the Fourth Circuit to analyze this burden is the preponderance of the evidence standard. See id. at 497.
- 13. In a purported class action, the determination of the amount in controversy is generally based upon each plaintiff's claims and not upon the aggregate. *See Glover v. Johns-Manville Corp.*, 662 F.2d 225, 231 (4th Cir. 1981) (citing *Zahn v. Int'l Paper Co.*, 414 U.S. 291, 293-96, 94 S. Ct. 505, 507-09 (1973)). The exception to this general rule is that "when several plaintiffs unite to enforce a single title or right, in which they have a *common and undivided interest*, it is enough if their interests collectively equal the jurisdictional amount." *Zahn*, 414 U.S. at 294, 94 S. Ct. at 508 (emphasis supplied); *see also Snyder v. Harris*, 394 U.S. 332, 336, 89 S. Ct. 1053, 1057 (1969).

14. Here, the allegations of the Complaint demonstrate that, regardless of the analysis used, the relief sought in this action is well in excess of the \$75,000 threshold for diversity jurisdiction.

A. The Value of Actual Damages, Treble or Punitive Damages, and Attorneys' Fees Sought by Each Named Plaintiff Exceeds the Jurisdictional Amount

- 15. In Prayer for Relief No. 5, Plaintiffs seek "all actual damages sustained by the plaintiff classes plus treble damages, punitive damages, and attorneys' fees, costs of suit and interest." All of these requested elements of recovery are relevant to establishing the amount in controversy. See, e.g., Hutchens v. Progressive Paloverde Ins. Co., et al., 211 F. Supp. 2d 788, 790-91 (S.D. W. Va. 2002) (punitive damages); Manguno v. Prudential Prop. & Cas. Ins. Co., 276 F.3d 720, 723 (5th Cir. 2002) (statutory attorney fees); accord Dash, 248 F. Supp. 2d at 499 (discussing actual damages, treble damages and attorney fees).
- 16. Plaintiffs seek to cap these damages at \$75,000, one penny less than the jurisdictional amount. (*See* Complaint, ¶ 26 ("Plaintiff and class members individually claim damages, including punitive, treble, or statutory damages, of less than \$75,000 ").)

 Defendants dispute Plaintiffs' ability to avoid federal jurisdiction in this manner, particularly because under North Carolina state procedure Plaintiffs may not be bound to their assertion as the case proceeds. *See* N.C. R. Civ. P. 54(c); *Dash*, 248 F. Supp. 2d at 498-99 (holding that despite plaintiffs' attempt to cap their compensatory damages at less than the jurisdictional amount, the court may look at entire record before it and make an independent evaluation as to whether or not the jurisdictional amount is in issue); *McCoy v. Erie Ins. Co.*, 147 F. Supp. 2d 481, 484-85 (S.D. W. Va. 2001) (explaining that "[m]any state court systems . . . have interpreted their civil rules amendments in a way that encourages an adroit plaintiff to deny a diverse defendant access to the federal forum and yet, later, expose that defendant to a damage award that would have supported exercise of federal jurisdiction.").

17. In addition, while Plaintiffs purport to limit their own "punitive, treble, or statutory damages," they have not limited the value of their request for injunctive relief (Complaint, Prayer for Relief No. 4) or their multi-billion dollar demand for disgorgement (*id.*, Prayer for Relief No. 3). Even if Plaintiffs' self-imposed cap below the jurisdictional amount for certain types of relief is sufficient to avoid federal jurisdiction (which Defendants dispute), as addressed below, the value of the injunctive relief sought or the disgorgement demand is more than sufficient to meet the amount in controversy requirement. This is true whether these claims are analyzed as individual claims for relief by each named Plaintiff or as claims by the purported class seeking a "common and undivided interest."

B. The Value of the Injunctive Relief Sought Exceeds the Jurisdictional Amount

- 18. Prayer for Relief No. 4 seeks an injunction to "[e]njoin defendants from engaging in any marketing of alcoholic beverages to underage persons." Defendants deny that this is a fair or accurate way to describe their advertising practices. Nevertheless, Plaintiffs, at a minimum, appear to attack nearly every aspect of Defendants' "extensive" and "well-financed" advertising efforts (*id.*, ¶ 4, 7, and 8), including Defendants' numerous logos (¶ 49), "themes, methods, and characters" (¶ 41, 47-49), websites (¶ 54), merchandise (¶ 56), choice of actors and models (¶ 57), and research techniques (¶ 51). (See generally Complaint, ¶ 7, 8, 19, 41, 47-59.) Plaintiffs demand substantial and expensive changes to Defendants' radio, print, Internet, live-event, and television marketing. (*Id.*, ¶ 60.) In short, Plaintiffs seek fundamental changes in the advertising practices of each Defendant. Defendants deny that Plaintiffs' claims have any merit or that Plaintiffs are entitled to any injunctive relief, but the question for jurisdictional purposes is what amount Plaintiffs have put in controversy. See McDonald, 240 F.2d at 425.
- 19. Plaintiffs allege that "Defendants are among the biggest-spending" marketers in the world, with "hundreds of millions" of advertising messages. (Complaint, ¶ 3.) Plaintiffs

seek wholesale changes to all aspects of Defendants' extensive marketing programs. (*Id.*, Prayer for Relief No. 4.) An injunction with such sweeping effects obviously would impose huge costs and losses on the Defendants. Although Defendants vehemently dispute that their current marketing campaigns are improper, compliance with an injunction of the magnitude demanded would require significant investment in redesigning Defendants' current and future radio, television, print, Internet, merchandise and other promotional campaigns at a nationwide level. The monetary effects of the injunction Plaintiffs envision would easily exceed \$75,000 -- and, probably, multiples of \$75,000 -- for each Defendant.

- 20. Because the Fourth Circuit measures the value of an injunction using the "either viewpoint" rule, this potential enormous cost to the Defendants is an appropriate measure of the value of the injunction for purposes of assessing the amount in controversy. *See, e.g., McCoy*, 147 F. Supp. 2d at 492 (analyzing Fourth Circuit precedent and applying the "either viewpoint" rule); *In re Microsoft Corp. Antitrust Litig.*, 127 F. Supp. 2d 702, 717-19 (D. Md 2001) (same).
- 21. Further, because the injunction would alter Defendants' general advertising and marketing practices, rather than how they deal with particular Plaintiffs, the value of the injunction is not allocated among the Plaintiffs. *See, e.g., In re Microsoft Corp.*, 127 F. Supp. 2d at 715-19 (collecting authority) (if injunction's cost would be the same if granted to one plaintiff as to many, it is not apportioned).

C. The Value of the Disgorgement Sought Exceeds the Jurisdictional Amount

22. Prayer for Relief 3 seeks "disgorg[ment]" of "all amounts by which [defendants] have been unjustly enriched." (emphasis supplied). The Complaint alleges that the unjust enrichment is between \$1 billion (Complaint, ¶ 75) to \$22.5 billion per year (Complaint, ¶ 7), and seeks to compel disgorgement for the past 22 years, back to 1982 (Complaint, ¶ 38). Thus,

Plaintiffs seek disgorgement of between \$22 billion and \$495 billion in alleged profits from Defendants.

- 23. Disgorgement of alleged unjust enrichment is a different remedy than, and is in addition to, the "actual damages ... treble damages, [and] punitive damages" Plaintiffs seek in Prayer For Relief No. 5. *See Cole v. Wagner*, 197 N.C. 692, 150 S.E. 339, 341 (1929) ("The purpose of such an action is not to recover damages, but to make the party disgorge ..." the party's unjust enrichment); *Medical Mut. Ins. Co. v. Mauldin*, 157 N.C. App. 136, 139, 577 S.E.2d 680, 682 (2003) ("equitable remedies which require the payment of money do not constitute compensatory damages").
- 24. Each named Plaintiff requests the entire undivided \$22 billion to \$495 billion in disgorgement, regardless of whether a class is certified. *See In re Microsoft Corp.*, 127 F. Supp. at 719 (disgorgement claim is indivisible and not apportioned); *In re Cardizem CD Antitrust Litig.*, 90 F. Supp. 2d 819, 828 (E.D. Mich. 1999) (applying North Carolina law and holding that the disgorgement claim was an integrated claim that satisfied the amount in controversy requirement). Defendants explicitly deny Plaintiffs' factual or legal right to recover such amounts either individually or as a class. In fact, named Plaintiffs seek this full disgorgement, even though there is no claim that any Plaintiff's money ever enriched any Defendant. Nevertheless, the billions of dollars Plaintiffs seek on the face of their Complaint is many thousands of times greater than the amount required to establish the necessary amount in controversy as to each Plaintiff.

D. The Combined Relief Sought Clearly Establishes Jurisdiction

- 25. The various remedies Plaintiffs seek must be valued in combination, rather than in isolation.³ Thus, where a complaint alleges that each plaintiff and class member seeks "total damages of \$75,000 or less," but also seeks "equitable relief" that has some value, the amount in controversy is satisfied and the complaint is removable. *See, e.g., Holcombe v. Smithkline Beecham Corp.*, 272 F. Supp. 2d 792, 799 (E.D. Wis. 2003) ("the combined value of the damages and the equitable relief ... exceeds \$75,000"); *Hoffman v. Vulcan Materials Co.*, 19 F. Supp. 2d 475, 482-83 (M.D.N.C. 1998) (since "plaintiffs have each requested in excess of \$30,000 in damages," if the "injunction is worth more than \$45,000" removal is proper). The precise total is not important so long as it is "apparent that the claims are likely above" \$75,000. *See Allen v. R & H Oil & Gas Co.*, 63 F.3d 1326, 1335-36 (5th Cir. 1995) (a preponderance is sufficient); *Dash*, 248 F. Supp. 2d at 497 (holding same and collecting cases).
- 26. In sum, given the billions of dollars Plaintiffs seek to disgorge, the enormous costs to comply with an injunction, and Plaintiffs' claims for up to \$75,000 in treble damages, punitive damages, and attorneys' fees -- the Complaint on its face demonstrates that the amount in controversy exceeds \$75,000.

WHEREFORE, Defendant Bacardi U.S.A., Inc., prays for removal of this aboveentitled and numbered cause from the North Carolina Superior Court to this Honorable Court and Plaintiff is hereby notified to proceed no further in state court.

The Fourth Circuit has long held that the value of an injunction is to be added to the value of a plaintiff's monetary claims to determine the amount in controversy. See Miller v. Southern Bell Tel. & Tel. Co., 279 F. 806, 810 (4th Cir. 1922) (ruling that because plaintiff "might [] have recovered ... the full amount [\$2,999] of damages sued for, and also obtained a permanent injunction against the increased rates, [this] necessarily implies that more than [jurisdictional amount] is involved" and removal was proper); Chesapeake & Del. Canal Co., v. Gring, 159 F. 662, 664-66 (4th Cir. 1908) (past losses and the value of requested injunction combine to satisfy amount in controversy).

This $\frac{29}{2}$ day of March, 2004.

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that I have served the foregoing on the following counsel of record as indicated below:

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This $\frac{29^{-7}}{1}$ day of March, 2004

STATE OF NORTH CAROLINA

IN THE GENERAL COURT OF JUSTICE SUPERIOR COURT DIVISION 04 CVS 626

COUNTY OF MECKLENBURG

Ronald P. Wilson, Andrea B. Wilson and Joseph A. Wilson, on behalf of themselves, all others similarly situated,

Plaintiffs,

v.

Civil Action No.

ZIMA COMPANY, MIKE'S HARD
LEMONADE COMPANY, BACARDI USA,
INC., ADOLPH COORS COMPANY, COORS
BREWING CO., MARK ANTHONY GROUP,
MARK ANTHONY INTERNATIONAL,
MARK ANTHONY BRANDS, LTD.,
BACARDI LIMITED, BACARDI &
COMPANY LIMITED, BACARDI GROUP,
KOBRAND CORPORATION, HEINEKEN,
N.V., HEINEKEN USA, INC., THE BEER
INSTITUTE, INC., BROWN -FORMAN
CORPORATION, BROWN- FORMAN
BEVERAGES WORLDWIDE, DIAGEO PLC,
DIAGEO NORTH AMERICA, INC., and
PADDINGTON, LTD.

Defendants.



COMPLAINT

Plaintiffs Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, by and through their undersigned attorneys, set forth and allege the following unfair and deceptive trade practices committed by the Defendants.

NATURE OF THIS CASE

- 1. This case arises from a long-running, sophisticated, and deceptive scheme by certain alcoholic beverage manufacturers to market alcoholic beverages to children and other underage consumers. The primary purpose and effect of this ongoing scheme is to generate billions of dollars per year in unlawful revenue derived from sales of alcoholic beverages consumed by children and other underage consumers. This lawsuit seeks to disgorge the unlawful profits these companies have made through the illegal sale and use of their products and to stop the abusive marketing practices that contributed to those illegal sales.
- 2. This case is not a broad brush attack on the alcohol industry or on the marketing of alcoholic beverages in general. Alcoholic beverage manufacturers produce a legal product that is responsibly and legally enjoyed by millions of Americans. Many alcoholic beverage companies are good corporate citizens who fairly, legally, and responsibly market their products to the public, taking appropriate care not to induce or encourage the illegal and dangerous use of their products.
- 3. Plaintiffs also do not allege that all alcoholic beverages manufactured by even these Defendants are inappropriately marketed to underage consumers. Defendants are among the biggest-spending and most sophisticated marketers in the world economy and they know exactly how to target and reach whatever demographic market segment they choose. Defendants can, and do, market certain alcoholic beverages (such as champagne, red wine and premium scotch) in a reasonable and narrow adult-oriented way to an essentially adults-

only audience. The scope of this lawsuit is limited to Defendants' deliberate, reckless, and illegal targeting of underage consumers.

- 4. Nor do Plaintiffs complain about the incidental exposure of children to alcoholic beverage advertising that is properly and reasonably directed to adults. It is impossible to completely shield our Nation's young people from such a pervasive phenomena as alcohol advertisements; even legal and responsible advertisements directed only at adults will inevitably be seen by children on occasion. Defendants, however, cannot use this spillover effect as a red herring to camouflage and excuse their deliberate efforts to market alcoholic beverages designed to appeal to underage consumers directly to such underage consumers. This lawsuit seeks redress only for the deliberate and reckless targeting of underage consumers, not for the incidental or accidental exposure of children to alcoholic beverage advertising.
- 5. Alcohol use by children and other underage consumers has reached epidemic proportions in the United States and throughout the world. Children are beginning to drink alcohol at a younger age than ever before and heavy binge drinking is at an all time high. This staggering epidemic results in hundreds of thousands of deaths, injuries and illnesses of children and other underage consumers, as well as thousands of deaths and injuries to innocent members of the public at large. Indeed, alcohol use among underage drinkers is the single most significant factor in each of the top three causes of death among young people aged 17-21. Defendants' conduct greatly exacerbates this underage drinking epidemic and

directly contributes to numerous human tragedies caused by illegal underage drinking.

- 6. In addition to the human suffering inflicted on society, Defendants' conduct has caused, and continues to cause, enormous economic injuries to Plaintiffs and the classes they seek to represent. Parents and guardians in the State of North Carolina and throughout the country are victimized as billions of dollars in family assets are transferred to Defendants as part of the far-reaching illegal trade in alcoholic beverages. And underage drinkers themselves, cynically manipulated by sophisticated and well-financed advertising and marketing efforts directed at them, provide Defendants with billions of dollars in ill-gotten profits.
- 7. Defendants' marketing efforts directed at underage drinkers generate a substantial portion of their revenues and profits and are crucial to their overall corporate strategy. At least 15-20% of all alcoholic beverages sold in the United States is consumed by underage drinkers, resulting in billions of dollars per year in illegal profits for Defendants. The Journal of the American Medical Association recently reported that "conservatively, underage drinkers drank 19.7% of the alcohol consumed in the United States in 1999, accounting for \$22.5 billion." That amounts to approximately 1 billion alcoholic drinks consumed by underage drinkers every month. Teenagers who by definition cannot legally drink any form of alcohol in any state in the country consume approximately 10 billion bottles of beer alone per year.
 - 8. Far from passively receiving an unintended windfall from this illegal and

deadly trade to underage drinkers, Defendants instead engage in active, deliberate, and concerted efforts to maximize their profits by attempting to establish brand loyalty among underage consumers and encouraging them to buy their products. Due to the growing awareness of the tragic consequences of underage drinking and the resulting scrutiny of their marketing practices, Defendants have engaged in a highly sophisticated, unfair, and deceptive scheme designed to conceal and disguise their efforts to capture the minds, hearts, and wallets of underage consumers. In pursuit of this scheme, Defendants have engaged in numerous unfair and deceptive acts and practices, including representations that their products have characteristics, uses, benefits, and approvals for underage consumers that they do not have. These unfair and deceptive acts and practices, include: (a) extensive advertising in youth-oriented media; (b) the use of advertising themes that appeal to underage drinkers; (c) web sites designed to generate visits by underage consumers with illusory age restrictions that are readily accessible by minors; (d) extensive market and behavioral research regarding underage consumers; (e) the use of cartoon and other promotional characters designed to appeal to underage consumers; (f) repeated and highly publicized denials that their advertising and marketing efforts are directed at underage drinkers when they were fully aware that those denials are false; (g) "public service" advertisements purportedly discouraging underage drinking but which in truth are designed to have, and in fact do have, precisely the opposite effect; (h) sponsoring promotional events on school campuses and at spring break venues where a large portion of the audience is under the age of 21; (i) the sale

and distribution of apparel, toys, and promotional items designed to appeal to underage consumers; (j) the widespread use of advertising themes encouraging rule breaking, juvenile, and risky behavior; (k) the use of code-words to conceal and disguise research and marketing efforts directed at children and underage drinkers; (1) conducting secret market research into the drinking habits of underage drinkers; (m) the use of secretive and unconventional marketing and research methods; (n) advertising their products in media that disproportionately are watched and read by underage consumers; (o) public denials that their marketing efforts increase the quantity of marketed products that are sold and consumed by underage consumers; (p) making knowingly false statements that alcoholic beverage advertising does not increase the likelihood that underage consumers will commence drinking or increase the quantity that they drink; (q) the deliberate use of actors and spokespersons whom underage consumers perceive as below the legal drinking age; and (r) advertising in media where teenagers are more likely to view alcohol advertisements than adults over the age of 21.

9. The fundamental objectives of these marketing efforts include: (a) breaking down underage consumers' resistance to, and natural apprehension about, illegally consuming alcohol; (b) obtaining a competitive advantage over other alcohol manufacturers by aggressively establishing brand loyalty for their products at as early an age as possible, often while children are still in their early teens; (c) establishing in the minds of teenagers the impression that the use of their products is associated with sexual prowess, physical

attractiveness, heightened confidence, and immunity from the consequences of rule breaking and risky behavior.

- advertisements in Stuff, FHM, and Spin magazines (all of which are disproportionately read by males under the age of 21) featuring themes that are highly appealing to underage consumers, including references to video games ("made for extended play"). The Bacardi By Night campaign also features wild, raucous, irresponsible, and immature behavior by models chosen to appeal to underage consumers. In one ad, a scantily clad young woman is standing on a barstool pouring a shot of rum down the front of her chest while a young man licks the rum off of her exposed midriff; the tag line reads: "Vegetarian By Day. Bacardi By Night."
- underage consumers. For example, the Bacardi.com website: (a) offers a selection of arcade games designed to appeal to underage consumers ("Welcome to the online arcade"), including a drinking game called "virtual quarters" where cartoons of young people bounce quarters into a glass while experiencing increasingly blurry vision until they pass out; (b) features cartoon icons of characters that are intentionally designed to appeal to underage consumers and are perceived by underage consumers to be under the age of 21; (c) has no "age gatekeeper" and does not take reasonable steps to limit underage consumers from using the site; (d) advertises alcoholic beverages using themes and language directed at underage

consumers such as "the soul of the Bacardi brand – youthful, high quality, sociable, sensual, and passionate" and "the ultimate party rum" that "lives on the wild side" and "especially suitable for nighttime consumption in bars and clubs by those who enjoy partying until the early hours"; (e) promotes contests designed to appeal to underage consumers; and (f) features rave music and other entertainment designed to appeal to underage consumers.

Defendant Bacardi also markets its products to underage consumers on other 12. companies' web sites. For example, Bacardi counsels visitors to one web site on how to "avoid any dirty looks from mom as you reach for the Bacardi bottle at 8am." This advertisement provides a recipe for a "breakfast with a bang" consisting of rum, grapefruit, and sugar that is particularly well suited for those times when "your mom still persistently nags you about having fruit with breakfast." In another internet advertisement, Bacardi advises students: "Next time you have a history project to do, brew up a batch of this historical cocktail. It might not get you an 'A' (actually it might land you in a lot of hot water), but I bet you'll never have a more interesting history class!" Another Bacardisponsored internet recipe (the "Screaming White Orgasm") invites students to enjoy a "spring fling with Bacardi" on a "Campus Tour," complete with "a night of Bacchnalian delights with Bacardi and the Tour players." Another advertisement by Bacardi provides "TV/Moviecentered drinking games" that "will surely get you wrecked" which are, of course, "best if used with Bacardi White Rum." One such drinking game is based on the teen coming-of-age movie Ferris Bueller's Day Off: "Whenever someone in the movie says the words 'Ferris'

or 'Bueller' you must take one drink." Another drinking game that is "quickly making its way through college campuses" requires "taking a swig every time" the host of a show says certain words. One drinking game promoted by Bacardi is so shockingly irresponsible the rules deserve to be quoted in full: "Drink every time any person in the movie either says a drug's name or does drugs. Watch out for the beginning... 'We had 2 bags of grass, 75 pellets of mescaline, 5 sheets of high powered blotter acid...' Just keep drinking."

- are likewise designed to appeal to underage consumers and appear in magazines such as Complex magazine which is disproportionately read by males under the age of 21. Kobrand also utilizes internet pop-up ads for Alize that are directed at underage consumers such as invitations to "join their online street team" and "get dope freebies and even a chance to cozy with VIPS at parties across the country."
- 14. Defendant Brown-Forman tells readers of Glamour magazine (which is disproportionately read by women and girls under the age of 21) that its sweet wine Fontana Candida is "fresh," "bright," and "great with today's catch." The model in this ad is a young looking female with teenage style bangle bracelets surrounded by a fishing net.
- 15. Defendant Diageo in its "The Captain was here" advertising campaign for Captain Morgan Spiced Rum tells readers of Maxim and Stuff magazines (which are disproportionately read by males under the age of 21) to "Take your pants off and stay a while." This ad features six young snowboarders drinking rum drinks. In addition, Diageo's

Captain Morgan Rum website features cartoon characters, young women named the Morganettes, and video games. The website also promotes drinking during summer vacation (when schools are out), proclaiming that "Summer isn't over until the Captain says it is."

- 16. Defendant Coors also markets its products to underage consumers through joint marketing efforts with motion picture companies, including in connection with movies whose primary intended audience is underage consumers. For example, Coors places television advertisements telling viewers to "look for the Coors Light Twins in the upcoming Scary Movie 3," a motion picture that is heavily marketed to underage consumers and whose intended audience is primarily underage consumers.
- 17. Defendant Heineken in an advertisement for its Heineken brand beer shows two bottles of Heineken beer duct taped to a Nintendo video game controller. The tag line for the ad reads "It's game day" and "Add two more features to your controller." In another advertisement for its Amstel Light brand of beer, Defendant Heineken advertises a Mardi Gras sweepstakes in Stuff magazine (which is disproportionately read by males under the age of 21). The tag line reads "Mardi Gras and a mansion ON US. Wild women ON YOU." These advertisements are purposely designed to appeal to underage consumers and are placed in publications that have a disproportionately high level of underage readers.
- 18. As the World Health Organization has noted, the "large alcohol manufacturers are trying to establish a habit of drinking alcohol at a very young age" and "our youth are a key target of the marketing practices of the alcohol industry." In a stunning admission in an

interview with a trade publication, a senior executive of a major beer manufacturer has admitted that his company's marketing efforts are focused on "making sure that we capture the mind, heart, and stomach of every new generation of beer drinkers." As Defendants well know, and with devastating effect have put into practice, "capturing the mind" and heart of a new generation requires reaching that generation before they become adults.

The core of Plaintiffs' case against these Defendants arises out of the following 19. wholly indisputable facts. First, it is illegal and harmful for underage consumers to purchase and consume Defendants' alcoholic beverage products. Second, Defendants receive at least a billion dollars per year as a result of the illegal and harmful trade in alcoholic beverages to underage consumers. Third, at least 10 million underage consumers are exposed to Defendants' marketing efforts every day and Defendants know this to be true. Fourth, Defendants know and intend that their marketing efforts appeal to underage consumers (particularly older teenagers). Fifth, Defendants' marketing efforts are designed to establish a brand preference for their products and to promote positive feelings about both the consumption of alcohol in general and the consumption of Defendants' products in particular. Sixth, Defendants' revenues and profits increase in direct proportion to the number of teenagers who have a brand preference for their products and who have positive feelings about those products. Seventh, Defendants know that increased advertising expenditures in media with a substantial underage audience will yield increased sales of the product advertised among all demographic groups comprising that audience, including

underage consumers. <u>Eighth</u>, Defendants are fully capable of more narrowly focusing their marketing efforts on adults so that substantially fewer underage consumers are exposed to those marketing efforts, but Defendants choose not to do so because they believe their revenues and profits would be negatively affected. <u>Ninth</u>, the hundreds of millions of alcohol advertising messages viewed by underage consumers possess absolutely no redeeming social value other than the enrichment of the Defendants.

and 'legal claims contained in this Complaint – establish a clear *prima facie* showing of wrongful, unjust, and illegal conduct by the Defendants. For example, a company is unjustly enriched, at the very least, when it knowingly and systematically profits from the illegal and harmful trade in dangerous products to children. A company is also negligent, if not reckless and wanton, when it fails to take reasonable steps to avoid inducing or encouraging the illegal and harmful purchase and use of a dangerous product by minors. And a company commits an unfair, deceptive, unconscionable, and unlawful trade practice when it deliberately engages in sophisticated and extensive marketing practices with the purpose and effect of substantially increasing the illegal sales of its dangerous products to children.

JURISDICTION AND VENUE

21. Plaintiffs bring this action under the North Carolina Unfair and Deceptive Trade Practices Act, N.C. Gen. Stat. §§ 75-1 et seq. (hereafter "Chapter 75") and under the common law of the State of North Carolina, to obtain equitable relief and to recover damages

and costs of suit for injuries sustained as a result of Defendants' violations of North Carolina law.

- 22. Each of the Defendants is found and transacts business in the State of North Carolina and derives substantial revenues from the sale of their products in the State of North Carolina.
- 23. Plaintiff Ronald Wilson is a resident of Mecklenburg County, North Carolina and was injured by Defendants' conduct as alleged herein. Plaintiff Andrea Wilson is a resident of Mecklenburg County, North Carolina and was injured by Defendants' conduct as alleged herein. Plaintiff Joseph Wilson is a resident of Mecklenburg County, North Carolina and was injured by Defendants' conduct as alleged herein.
- 24. Each of the Defendants has sufficient contacts with the State of North Carolina such that it is fair and reasonable to require them to come here to defend this action, and the exercise of jurisdiction over them comports with North Carolina's long arm statute, N.C. Gen. Stat. § 1-75.4, and the due process clause of the United States Constitution. Venue is proper in Mecklenburg County, North Carolina.
- 25. Without limiting the generality of the foregoing, each of the Defendants directly or through authorized agents acting within the scope of their authority has: (a) caused tortious damage by acts or omissions committed in the State of North Carolina; (b) contracted to supply or obtain goods or services in the State of North Carolina; (c) intentionally availed themselves of the benefits of doing business in the State of North Carolina; (d) manufactured,

marketed, promoted, sold, or distributed their products in the State of North Carolina; (e) caused tortious damage in the State of North Carolina by committing acts or omissions outside the State of North Carolina while (i) regularly doing or soliciting business in the State of North Carolina, or (ii) engaging in other persistent courses of conduct in the State of North Carolina, or (iii) deriving substantial revenue from goods used or consumed or services rendered in the State of North Carolina.

- 26. Plaintiffs and class members individually claim damages, including punitive, treble or statutory damages, of less than \$75,000 and specifically deny any attempt to state a claim under federal law.
- 27. The State of North Carolina has a substantial governmental interest in enforcing its consumer protection laws and ensuring that its residents and those that do business in the State of North Carolina comply with those laws, and the Defendants collectively have significant, substantial, and ongoing contacts with the State of North Carolina related to the subject of this lawsuit.

THE PARTIES

Plaintiffs

28. Plaintiffs Ronald Wilson and Andrea Wilson are residents of Mecklenburg County, North Carolina. Plaintiffs Ronald Wilson and Andrea Wilson are members and proposed representatives of the Guardian Class as defined herein. Plaintiff Joseph Wilson is their son who consumed alcohol while under the age of 21 without their knowledge or

consent during the class period.

Defendants

- 30. Defendant Coors Brewing Co., is a corporation headquartered in Golden, Colorado. Defendant Adolph Coors Company is a corporation headquartered in Golden, Colorado. Defendant Zima Company is a subsidiary of Defendant Coors Brewing Co. with its principal place of business in Memphis, Tennessee. Defendants Coors Brewing Co., Adolph Coors Company, and Zima Company are collectively referred to herein as the "Coors Defendants" or "Coors". The Coors Defendants market, sell, and distribute alcoholic beverage products in this judicial district and throughout the United States, including alcoholic beverage products under the following brand names: Coors Light Beer, Zima, and Keystone Light.
- 31. Defendant Bacardi Limited is a privately held company with its principal place of business at 65 Pitts Bay Road, Pembroke, Hamilton, Bermuda. Defendant Bacardi USA, Inc. is a corporation with its principal place of business at 2100 Biscayne Boulevard, Miami, Florida. Defendant Bacardi & Company Limited is a privately held company with its principal place of business in the Bahamas. Defendant Bacardi Group is an unincorporated association with its principal place of business in Hamilton, Bermuda. Defendants Bacardi Limited, Bacardi USA, Inc., Bacardi & Company Limited, and Bacardi Group are collectively referred to herein as "Bacardi" or the "Bacardi Defendants". The Bacardi Defendants market, sell, and distribute alcoholic beverage products in this judicial district

and throughout the United States, including the alcoholic beverage product Bacardi Rum.

- 32. Defendant Kobrand Corporation ("Kobrand") is a corporation with its headquarters and principal place of business at 134 East 40th Street, New York, New York. Kobrand markets, sells, and distributes alcoholic beverage products in this judicial district and throughout the United States, including the alcoholic beverage product Alize.
- 33. Defendant The Beer Institute, Inc. ("The Beer Institute") is a District of Columbia nonprofit corporation with its residence and principal place of business at 122 C Street, N.W., Suite 750, Washington, D.C.
- 34. Defendant Heineken, N.V. is a limited liability entity headquartered in the Netherlands. Defendant Heineken USA, Inc. is a corporation headquartered in White Plains, New York. Defendants Heineken, N.V. and Heineken USA, Inc. are collectively referred to herein as "Heineken" or the "Heineken Defendants". The Heineken Defendants market, sell, and distribute alcoholic beverage products in this judicial district and throughout the United States, including alcoholic beverage products under the following brand names: Heineken Beer and Amstel Light Beer.
- 35. Defendant Brown-Forman Corporation is a corporation headquartered in Louisville, Kentucky. Defendant Brown-Forman Beverages Worldwide is an unincorporated association headquartered in Louisville, Kentucky. Defendants Brown-Forman Corporation and Brown-Forman Beverages Worldwide are collectively referred to herein as the "Brown-Forman Defendants" or "Brown-Forman". The Brown-Forman Defendants market, sell, and

distribute alcoholic beverage products in this judicial district and throughout the United States, including alcoholic beverage products under the following brand names: Jack Daniels and Fontana Candida Wine.

- 36. Defendant Diageo PLC is a limited liability entity headquartered in Great Britain. Defendant Diageo North America, Inc. is a corporation with its principal place of business at 750 East Main Street, Stamford, Connecticut, 06912. Defendant Paddington, Ltd. is a limited liability entity located in Stamford, Connecticut. Defendants Diageo PLC, Diageo North America, Inc., and Paddington, Ltd., are collectively referred to herein as the "Diageo Defendants" or "Diageo." The Diageo Defendants market, sell, and distribute alcoholic beverage products in this judicial district and throughout the United States, including alcoholic beverage products under the following brand names: Smirnoff Ice, Smirnoff Vodka, Jose Cuervo Tequila, Captain Morgan Rum, Jose Cuervo Pre-Mixed Margarita, and Goldschlager Cinnamon Schnapps.
- 37. Defendants Mark Anthony Group, Mark Anthony International, and Mark Anthony Brands, Ltd. are privately held companies headquartered in Vancouver, British Columbia, Canada. Defendant Mike's Hard Lemonade Company is an affiliate of Defendants Mark Anthony Group, Mark Anthony International, and Mark Anthony Brands, Ltd. Defendants Mark Anthony Group, Mark Anthony International, Mark Anthony Brands, Ltd., and Mike's Hard Lemonade Company are collectively referred to herein as the "Mark Anthony Defendants" or "Mark Anthony". The Mark Anthony Defendants market, sell, and

distribute alcoholic beverage products in this judicial district and throughout the United States, including the alcoholic beverage products Mike's Hard Lemonade and Mike's Hard Ice Tea.

CLASS ACTION ALLEGATIONS

- 38. Plaintiffs bring this case individually on behalf of themselves and, pursuant to N.C. Gen. Stat. § 1A-1, Rule 23, on behalf of the following classes (the "Classes"):
 - (A) a Guardian Class consisting of all residents of North Carolina who were or are parents or guardians of children whose funds were used to purchase alcoholic beverages marketed by Defendants which were consumed without their prior knowledge by their children under the age of 21 during the period 1982 to the present (the Class Period"), excluding Defendants and their affiliates, officers, directors, and employees;
 - (B) an Injunctive Class consisting of the parents and guardians of all children currently under the age of 21 who are residents of North Carolina.
- 39. Although the exact size of the Classes are currently unknown to Plaintiffs, the total number of class members exceeds several thousand. Accordingly, each of the Classes is sufficiently numerous such that joinder of all class members would be impracticable.
- 40. The claims of Plaintiffs are typical of the claims of their respective Classes. Plaintiffs have no conflicts of interest with any other members of their respective Classes and will fairly and adequately protect the interests of any absent Class members. Plaintiffs have

retained competent legal counsel with extensive experience in class action and consumer protection litigation.

There exist numerous questions of law and fact common to the Classes, 41. including: (a) whether Defendants engaged in a deceptive scheme to market alcoholic beverages to underage consumers; (b) whether the acts alleged herein as being committed by Defendants constitute violations of law; (c) whether Plaintiffs are entitled to injunctive relief; (d) whether Defendants purposefully marketed alcoholic beverages to underage consumers; (e) whether Defendants negligently or recklessly marketed alcoholic beverages to underage consumers; (f) whether Defendants actively concealed the wrongs alleged herein; (g) whether Defendants' acts as alleged herein were trade practices; (h) whether Defendants' acts and omissions alleged herein were unfair, unconscionable, or deceptive; (i) whether Defendants represented that their goods have uses, characteristics, approvals, or benefits that they do not have; (j) whether Defendants advertised goods without the intent to sell them as advertised or offered; (k) whether Defendants' acts alleged herein were committed in the conduct of trade or commerce; (l) whether Defendants' acts as alleged herein have the capacity, tendency, or likelihood to deceive or take advantage of consumers; (m) whether there is a remedy at law to adequately compensate the Classes for Defendants' wrongful conduct; (n) whether it would shock the conscience or be manifestly unfair for Defendants to retain the revenues and profits they derive from the illegal sale of their products to underage consumers; (o) whether the injuries caused by Defendants' wrongful conduct are

outweighed by any countervailing benefits to society or competition; (p) whether Defendants used reasonable care to avoid inducing or encouraging the illegal and dangerous purchase and use of their products by underage consumers; (q) whether Defendants' conduct as alleged herein was unreasonable, immoral, unscrupulous, or unethical; (r) whether Defendants placed advertisements in media or at times where the audience consisted of a disproportionately large percentage of underage consumers; (s) whether Defendants employed advertising themes, methods, and characters that substantially or primarily appeal to underage consumers; and (t) whether Defendants took advantage of consumers' inability to reasonably protect their interests because of age. These and other questions of law and fact which are common to the Classes predominate over any questions which affect only individual Class members.

42. Class action treatment of this case is the superior, if not the only, method for the fair and efficient adjudication of this controversy because, among other reasons, such treatment will permit a large number of similarly situated persons and entities to prosecute their claims simultaneously and efficiently without the unnecessary duplication of evidence, effort, and expense that numerous individual cases would engender. In addition, the class action mechanism is the only method by which certain Class members with small claims could, as a practical matter, seek redress for the wrongs committed by Defendants as alleged in this case. The benefits of class action treatment for this case substantially outweigh the difficulties, if any, which may arise in the management of this case as a class action. There

are no unusual difficulties which may arise in the management of this case as a class action.

- 43. The prosecution of separate actions by individual members of the Classes would create a substantial risk of inconsistent or varying adjudications which would establish incompatible standards of conduct for Defendants. Without limiting the generality of the foregoing, injunctive relief sought by Plaintiffs if adjudicated individually would establish inconsistent or varying standards regarding permissible advertising and marketing practices.
- 44. With respect to the allegations contained herein, Defendants have acted on grounds which are generally applicable to the Classes. Accordingly, declaratory and injunctive relief with respect to the Classes as a whole is appropriate in this case. Without limiting the generality of the foregoing, Defendants have engaged in advertising and marketing efforts which are generally applicable to the Classes as a whole.

FACTUAL BACKGROUND

Defendants' Marketing Efforts Directed at Underage Consumers

45. Defendants believe that the establishment of a brand preference among consumers for a particular alcoholic beverage product is essential for that product's success in the marketplace. Defendants also believe that it is crucial to establish a brand preference at a very early age. Indeed, Defendants understand that by the time a potential consumer reaches the legal drinking age, that consumer's brand preference for certain alcoholic beverages has already been well established. To be successful in gaining and holding their all-important market share, Defendants believe that they must reach and persuade underage

consumers to embrace their product. Defendants understand that it is simply too late to wait until a consumer is of a legal drinking age to start their marketing efforts.

- 46. Establishing a brand preference among teenagers is particularly important for the types of alcoholic beverages heavily consumed by young adults, such as low and midpriced beer and so-called "alcopops" such as Mike's Hard Lemonade, Zima, and Bacardi Silver. The reason is very simple: adults in their early to mid-twenties drink far, far more alcohol than older adults. The brand preference 20-year-olds have for alcoholic beverages will'stay with them throughout this "prime drinking age," thereby earning the owner of such brands a vast and steady source of revenues and profits. This phenomenon is known to Defendants as "stickiness." And the more extensive Defendants' marketing efforts directed at teenagers are, the more "sticky" their products become in the minds and hearts of young drinkers.
- 47. Defendants employ a wide variety of marketing efforts directed at underage consumers. These efforts include extensive print and broadcasting advertisements designed to appeal to underage consumers and the placement of such advertisements in media and at times designed to disproportionately reach underage consumers.
- 48. Defendants' print and broadcasting advertisements feature themes designed to appeal to underage drinkers. These themes include the association of sexual prowess and physical attractiveness with the use of alcoholic beverage products; drinking alcohol makes people more grown-up and more confident; drinking alcohol makes people part of the hip

crowd; the "top objective" of young drinkers is "to get wild, blitzed and be crazy" (as one Defendant's market planning report put it); the introduction and promotion of drinking rituals as a cool way to bond with other hip young people and break the ice with the opposite sex; and generally promoting rule breaking, risky behavior, and excessive alcohol consumption as socially acceptable, even ideal, norms of behavior. Defendants are fully aware that these themes strongly appeal to underage drinkers because they and their agents have conducted extensive research into the drinking habits and marketing preferences of underage drinkers. Teenagers in the United States are bombarded with billions of advertising messages touting these themes every year, directly resulting in billions of dollars in increased illegal sales made by Defendants.

- 49. Defendants use cartoons, logos, and other marketing props designed to appeal to children in their alcohol advertising in order to establish brand loyalty and to breakdown children's resistance to alcohol use. Defendants know that children as young as ten years old often express a brand preference for beer and other alcoholic beverage products as a result of Defendants' use of advertising that appeals to children. Defendants also know that brand preferences established at a young age will endure throughout the teenage years and early adulthood.
- 50. Defendants' advertising often features actors and models engaged in activities that primarily appeal to underage consumers, such as the playing of video games.
 - 51. In order to maximize the effectiveness of their marketing directed at underage

consumers, Defendants conduct extensive research concerning underage consumers, including research regarding the buying habits, drinking habits, and social attitudes of children. For example, Defendants and their agents conduct extensive focus groups and interviews of consumers who have recently turned 21 years old. These interviews and focus groups reveal, and are designed to reveal, marketing information concerning underage consumers. Indeed, the interviewees and focus group participants are explicitly asked questions regarding their attitudes, brand preferences, and drinking habits they had prior to reaching the age of 21. Knowing that such research would expose them to heightened scrutiny were it to become public knowledge, Defendants engage in a concerted effort to conceal and disguise these research efforts. These efforts to conceal and disguise their research concerning underage consumers include using code words to describe underage market segments; the use of secretive and unconventional marketing consultants; conducting research in foreign countries; and relying on market research concerning underage consumers conducted by advertising agencies and others who cannot be directly linked to Defendants.

52. Defendants knowingly and deliberately place their print advertisements in publications which are disproportionately read by underage consumers. Indeed, many such advertisements are read by more underage consumers than consumers of legal drinking age. Incredibly, Defendants themselves have stated that magazine advertisements for alcoholic beverages are acceptable and appropriate where only 50% of the magazine's readership is old enough to legally purchase alcoholic beverages.

- 53. Defendants knowingly and deliberately place their broadcast advertisements on programs and at times that reach a disproportionately high number of underage consumers. Indeed, many such advertisements are placed on programs where the majority of viewers are twelve to twenty years old, even though only 15% of the population (and only 10% of the television viewing audience) is between the ages of twelve and twenty.
- 54. Defendants knowingly and deliberately design and operate their web sites to appeal to underage consumers. Defendants' web sites offer games, contests, graphics, text, merchandise, and other features that are designed with the purpose and effect of appealing to underage consumers. Defendants also purposely design and operate their so-called "age gatekeepers" so that underage consumers can easily access their web sites.
- 55. Defendants conduct marketing programs on college campuses and at spring break venues in order to establish brand loyalty and increase the quantity of alcoholic beverages purchased and consumed by underage drinkers.
- 56. Defendants knowingly and purposely sell and distribute apparel, toys, and other logo merchandise designed to appeal to underage consumers.
- 57. Defendants knowingly and purposely use actors, models, and spokespersons who appeal to underage consumers and whom underage consumers perceive as being younger than the legal drinking age.
- 58. Defendants place alcohol products in films and television programs that appeal to underage consumers including: (a) "PG" and "PG-13" films featuring animal and coming-

of-age themes; (b) films for which Defendants know that the primary target market is under the age of 21; and (c) the majority of the 15 television shows most popular with teenagers.

- 59. Defendants promote, sponsor, and support alcohol-soaked spring break and summer break "party tours" to foreign countries targeted at U.S. citizens under the age of 21. These party tours feature: (a) "50 hours of free drinking;" (b) Bacardi "rum showers" where students stand "open-mouthed under a spray and swallow as much rum as they can;" (c) "party passes" where students pay \$75 for a wrist band that entitles them to "all-you-candrink" privileges at bars and night clubs; (d) huge beach parties featuring free or very cheap beer, wet t-shirt contests, and other activities that appeal to underage consumers.
- in extensive unfair and deceptive marketing efforts directed at underage consumers, including marketing efforts that represent that its products have characteristics, uses, benefits, and approvals for underage consumers that they do not have. These unfair and deceptive marketing efforts include: (a) radio advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience; (b) magazine advertisements with substantial appeal to underage consumers that are placed in magazines that have a disproportionately large underage readership; (c) internet marketing with substantial appeal to underage consumers that is easily accessible by underage consumers and is in fact viewed by substantial numbers of underage consumers; (d) sponsorship of events where a disproportionately large portion of participants

and the audience are under the age of 21; (e) targeted marketing and sponsored promotions of alcoholic beverages to underage U.S. citizens while they are in Mexico or other places outside the United States to encourage or induce them to illegally consume alcoholic beverages upon their return to the United States; and (f) substantial research regarding underage consumers.

Defendant Bacardi has made false, unfair, and deceptive representations that 61. its advertising and marketing efforts are in compliance with the Distilled Spirits Council of the United States, Inc.'s Code of Good Practice for Distilled Spirits Advertising and Marketing (the "DISCUS Code"). In reality, Bacardi knowingly and repeatedly violates the terms of the DISCUS Code, including restrictions regarding (a) the portrayal of "objects, images, or cartoon figures that are popular" with underage consumers; (b) "claims or representations that individuals can obtain social, professional, educational, or athletic success or status as a result of beverage alcohol consumption;" (c) advertising and marketing materials that "show a distilled spirits product being consumed abusively or irresponsibly;" (d) advertising or marketing materials that are not "dignified, modest, or in good taste;" (e) advertising or marketing materials that "claim or depict sexual prowess as a result of beverage alcohol consumption;" (f) advertising or marketing materials that "promote the intoxicating effects of beverage alcohol consumption;"(g) advertising or marketing materials that "imply illegal activity of any kind;" (h) advertising or marketing activity "associated with anti-social or dangerous behavior;" (i) advertising or marketing materials that "degrade the

image, form, or status of women, men, or of any ethnic, minority, sexually-oriented, religious, or other group;" and (j) advertising or marketing materials that are not "intended for adults of legal purchase age."

- 62. Defendant Kobrand wilfully, intentionally, recklessly and negligently engages in extensive unfair and deceptive marketing efforts directed at underage consumers, including marketing efforts that represent that its products have characteristics, uses, benefits, and approvals for underage consumers that they do not have. These unfair and deceptive marketing efforts include: (a) magazine advertisements with substantial appeal to underage consumers that are placed in magazines that have a disproportionately large underage readership; and (b) internet marketing with substantial appeal to underage consumers that is easily accessible by underage consumers and is in fact viewed by substantial numbers of underage consumers.
- 63. Defendant Kobrand has made false, unfair, and deceptive representations that its advertising and marketing efforts are in compliance with the DISCUS Code. In reality, Kobrand knowingly and repeatedly violates the terms of the DISCUS Code, including restrictions regarding (a) "claims or representations that individuals can obtain social, professional, educational, or athletic success or status as a result of beverage alcohol consumption;" (b) advertising or marketing materials that are not "dignified, modest, or in good taste;" (c) advertising or marketing materials that "claim or depict sexual prowess as a result of beverage alcohol consumption;" (d) advertising or marketing materials that

"promote the intoxicating effects of beverage alcohol consumption;" (e) advertising or marketing materials that "imply illegal activity of any kind;" (f) advertising or marketing activity "associated with anti-social or dangerous behavior;" (g) advertising or marketing materials that "degrade the image, form, or status of women, men, or of any ethnic, minority, sexually-oriented, religious, or other group;" and (h) advertising or marketing materials that are not "intended for adults of legal purchase age."

- 64. Defendant Brown-Forman wilfully, intentionally, recklessly and negligently engages in extensive unfair and deceptive marketing efforts directed at underage consumers, including marketing efforts that represent that its products have characteristics, uses, benefits, and approvals for underage consumers that they do not have. These unfair and deceptive marketing efforts include: (a) magazine advertisements with substantial appeal to underage consumers that are placed in magazines that have a disproportionately large underage readership; and (b) radio advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience.
- 65. Defendant Brown-Forman has made false, unfair, and deceptive representations that its advertising and marketing efforts are in compliance with the DISCUS Code. In reality, Brown-Forman knowingly and repeatedly violates the terms of the DISCUS Code, including restrictions regarding (a) "claims or representations that individuals can obtain social, professional, educational, or athletic success or status as a result of beverage alcohol consumption;" (b) advertising or marketing materials that are not "dignified, modest, or in

good taste;" (c) advertising or marketing materials that "claim or depict sexual prowess as a result of beverage alcohol consumption;" (d) advertising or marketing materials that "promote the intoxicating effects of beverage alcohol consumption;" (e) advertising or marketing materials that "imply illegal activity of any kind;" and (f) advertising or marketing materials that are not "intended for adults of legal purchase age."

Defendant The Beer Institute is wholly controlled and directed by Defendants 66. and other alcoholic beverage manufacturers. No governmental or regulatory authority exercises any oversight or control over the affairs or policies of The Beer Institute. The Beer Institute functions as a an important facilitator in the alcoholic beverage manufacturers' unfair and deceptive scheme to market alcoholic beverages to children and other underage consumers. Without limiting the generality of the foregoing, The Beer Institute (a) assists Defendants in making false statements regarding Defendants marketing efforts and underage consumers; (b) helps Defendants develop and implement strategies and tactics to conceal their marketing efforts directed at underage consumers; (c) actively discourages alcoholic beverage manufacturers from criticizing or calling attention to any other alcoholic beverage manufacturers' marketing efforts directed at underage consumers; (d) makes false statements regarding the marketing efforts and trade practices of Defendants; (e) serves as a clearing house and depository for information Defendants utilize in developing, implementing, and perpetuating their illegal scheme to unfairly and deceptively market alcoholic beverages to underage consumers; (f) acts as a shield to deflect, obscure, and discourage public complaints

about the alcohol industry's marketing practices toward underage consumers; (g) represents that it has a sponsorship, approval, status, affiliation, certification, or connection that it does not have, including passing itself off as a governmental or regulatory body that is independent of the alcoholic beverage manufacturers; and (h) aids and abets the Defendant alcoholic beverage manufacturers in violating the common law and consumer protection acts of the State of North Carolina.

Defendant Diageo wilfully, intentionally, recklessly and negligently engages 67. in extensive unfair and deceptive marketing efforts directed at underage consumers, including marketing efforts that represent that its products have characteristics, uses, benefits, and approvals for underage consumers that they do not have. These unfair and deceptive marketing efforts include: (a) radio advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience; (b) magazine advertisements with substantial appeal to underage consumers that are placed in magazines that have a disproportionately large underage readership; (c) internet marketing with substantial appeal to underage consumers that is easily accessible by underage consumers and is in fact viewed by substantial numbers of underage consumers; (d) sponsorship of events where a disproportionately large portion of participants and the audience are under the age of 21; (e) television advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience; and (f) substantial research regarding underage

consumers.

- Defendant Diageo has made false, unfair, and deceptive representations that 68. its advertising and marketing efforts are in compliance with the DISCUS Code. In reality, Diageo knowingly and repeatedly violates the terms of the DISCUS Code, including restrictions regarding (a) the portrayal of "objects, images, or cartoon figures that are popular" with underage consumers; (b) "claims or representations that individuals can obtain social, professional, educational, or athletic success or status as a result of beverage alcohol consumption;" (c) advertising and marketing materials that "show a distilled spirits product being consumed abusively or irresponsibly;" (d) advertising or marketing materials that are not "dignified, modest, or in good taste;" (e) advertising or marketing materials that "claim or depict sexual prowess as a result of beverage alcohol consumption;" (f) advertising or marketing materials that "promote the intoxicating effects of beverage alcohol consumption;" (g) advertising or marketing materials that "imply illegal activity of any kind;" (h) advertising or marketing activity "associated with anti-social or dangerous behavior;" (i) advertising or marketing materials that "degrade the image, form, or status of women, men, or of any ethnic, minority, sexually-oriented, religious, or other group;" and (j) advertising or marketing materials that are not "intended for adults of legal purchase age."
- 69. Defendant Heineken wilfully, intentionally, recklessly and negligently engages in extensive unfair and deceptive marketing efforts directed at underage consumers, including marketing efforts that represent that its products have characteristics, uses, benefits,

and approvals for underage consumers that they do not have. These unfair and deceptive marketing efforts include: (a) radio advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience; (b) magazine advertisements with substantial appeal to underage consumers that are placed in magazines that have a disproportionately large underage readership; (c) internet marketing with substantial appeal to underage consumers that is easily accessible by underage consumers and is in fact viewed by substantial numbers of underage consumers; (d) sponsorship of events where a disproportionately large portion of participants and the audience are under the age of 21; (e) television advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience; and (f) substantial research regarding underage consumers.

70. Defendant Heineken has made false, unfair, and deceptive representations that its advertising and marketing efforts are in compliance with the Beer Institute Code. In reality, Heineken knowingly and repeatedly violates the terms of the Beer Institute Code, including restrictions regarding (a) the use of "any symbol, language, music, gesture, or cartoon character" that appeals to underage consumers; (b) the use of models and actors that do not reasonably appear to be over 21 years of age; (c) advertising and marketing materials "placed in magazines, on television or on radio" where most of the audience is below the legal drinking age;

- (d) the employment of entertainment figures or groups that appeal to underage consumers; (e) advertising and marketing materials that "portray or imply illegal activity of any kind;" (f) advertising or marketing materials that "depict situations where beer is being consumed excessively, in an irresponsible way, or in any way illegally;" (g) advertising or marketing materials that "portray persons in a state of intoxication or in any way suggest that intoxication is acceptable conduct;" (h) advertising or marketing materials that contain "lewd or indecent language or images;" (i) advertising or marketing materials that "portray sexual passion, promiscuity or any other amorous activity as a result of consuming beer;" (j) advertising or marketing materials that "refer to any intoxicating effect that the product may produce;" and (k) advertising or marketing activities that "directly or indirectly degrade studying."
- 71. Defendant Coors wilfully, intentionally, recklessly and negligently engages in extensive unfair and deceptive marketing efforts directed at underage consumers, including marketing efforts that represent that its products have characteristics, uses, benefits, and approvals for underage consumers that they do not have. These unfair and deceptive marketing efforts include: (a) radio advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience; (b) magazine advertisements with substantial appeal to underage consumers that are placed in magazines that have a disproportionately large underage readership; (c) internet marketing with substantial appeal to underage consumers that is easily

accessible by underage consumers and is in fact viewed by substantial numbers of underage consumers; (d) sponsorship of events where a disproportionately large portion of participants and the audience are under the age of 21; (e) television advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience; and (f) substantial research regarding underage consumers. Defendant Coors routinely and intentionally advertises its alcoholic beverage products in publications read by a disproportionately large percentage of underage consumers using themes designed to appeal to underage consumers. Defendant Coors' television and radio advertisements appear on programs and at times which are viewed by a disproportionately large percentage of underage consumers. For example, underage consumers are more likely than adults to hear radio advertisements for Coors Light brand beer. These advertisements are purposely designed to appeal to underage consumers and are placed in media that have a disproportionately high level of underage viewers.

72. Defendant Coors has made false, unfair, and deceptive representations that its advertising and marketing efforts are in compliance with the Beer Institute Code. In reality, Coors knowingly and repeatedly violates the terms of the Beer Institute Code, including restrictions regarding (a) the use of "any symbol, language, music, gesture, or cartoon character" that appeals to underage consumers; (b) the use of models and actors that do not reasonably appear to be over 21 years of age; (c) advertising and marketing materials "placed in magazines, on television or on radio" where most of the audience is below the legal

drinking age and where more than 30% of the audience is below the legal drinking age; (d) the employment of entertainment figures or groups that appeal to underage consumers; (e) advertising and marketing materials that "portray or imply illegal activity of any kind;" (f) advertising or marketing materials that "depict situations where beer is being consumed excessively, in an irresponsible way, or in any way illegally;" (g) advertising or marketing materials that "portray persons in a state of intoxication or in any way suggest that intoxication is acceptable conduct;" (h) advertising or marketing materials that "portray sexual passion, promiscuity or any other amorous activity as a result of consuming beer;" (j) advertising or marketing materials that "refer to any intoxicating effect that the product may produce;" and (k) advertising or marketing activities that "directly or indirectly degrade studying."

73. Defendant Mark Anthony wilfully, intentionally, recklessly and negligently engages in extensive unfair and deceptive marketing efforts directed at underage consumers, including marketing efforts that represent that its products have characteristics, uses, benefits, and approvals for underage consumers that they do not have. These unfair and deceptive marketing efforts include: (a) radio advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience; (b) magazine advertisements with substantial appeal to underage consumers that are placed in magazines that have a disproportionately large underage

readership; (c) internet marketing with substantial appeal to underage consumers that is easily accessible by underage consumers and is in fact viewed by substantial numbers of underage consumers; (d) sponsorship of events where a disproportionately large portion of participants and the audience are under the age of 21; (e) television advertisements with substantial appeal to underage consumers that are placed on stations and at times that have a disproportionately large underage audience; and (f) substantial research regarding underage consumers.

The Effects of Defendants' Wrongful Conduct

- 74. The purpose and effect of Defendants' marketing efforts directed at underage consumers is to: (a) increase Defendants' revenues and profits derived from the sale of alcoholic beverages purchased or consumed by underage drinkers; (b) establish brand loyalty among underage consumers so that they will be loyal customers when they reach legal drinking age; (c) increase the likelihood that young people will commence the consumption of alcoholic beverages prior to the legal drinking age; and (d) increase the quantity of alcoholic beverages consumed by the society at large, thereby ensuring a steady revenue and profit stream years and decades into the future. Defendants' marketing efforts directed at underage consumers have been astoundingly successful on all four counts.
- 75. The revenues and profits derived from alcoholic beverages consumed by underage drinkers are enormous. At least 15 -20% of all alcoholic beverages sold in the United States are consumed by underage drinkers. The profits earned by Defendants from

this illegal trade greatly exceed \$1 billion per year. Defendants view these profits and revenues as crucial to their overall financial success.

- 76. Defendants' marketing efforts directed at underage consumers have also been very successful at establishing brand preferences among children and young adults too young to legally consume alcohol. By the time a young adult reaches the age of 21, he or she typically already has a brand preference for alcoholic beverages. Indeed, a majority of young people in the 16-20 age group have a brand preference for beer and other alcoholic beverages. Even more troubling, significant percentages of children in the 12-15 age group (and even many children as young as eight years old) have a favorite brand of beer or other alcoholic beverage. The establishment of these brand preferences among underage consumers is a direct consequence of Defendants' deliberate marketing efforts targeting those consumers.
- 77. Defendants' marketing efforts directed at underage consumers have also been very successful at increasing the likelihood that young people will begin drinking alcoholic beverages before they reach the legal drinking age.
- 78. Defendants' marketing efforts directed at underage consumers have also been highly effective at increasing the quantity of alcoholic beverages consumed by underage drinkers as well as the society as a whole over time. Contrary to Defendants' loud public assertions, there is a direct correlation between the number of advertising messages viewed and the quantity of alcohol consumed, particularly among teenagers. Defendants' assertions

that the billions of dollars spent on marketing and advertising alcoholic beverages in the United States affects only brand preferences but has absolutely no effect on the quantity of alcohol consumed are patently false. Independent studies, marketing and advertising text books, and experts from numerous fields clearly reject these assertions. Indeed, some of the studies conducted by the alcoholic beverage industry itself show that advertising and marketing expenditures increase the total quantity of alcoholic beverages consumed, not just the quantity of the particular brand being advertised and marketed.

- Defendants' alcoholic beverage advertising. It is also undeniable that Defendants' carpet bombing of alcoholic beverage advertisements on audiences filled with underage consumers increases the attractiveness of alcohol use among reasonable young people and therefore increases the likelihood that they will become alcohol users prior to adulthood. Moreover, it is clear that the extensive and persistent exposure of young people to Defendants' messages encouraging alcohol consumption contradict and interfere with the implementation of the public policy of the State of North Carolina to discourage and prohibit underage drinking.
- 80. The human suffering underage drinking causes is enormous and undeniable. Alcohol consumption by teenagers causes physical damage to the brain; interferes with mental, emotional, and social development; degrades academic performance; and increases the incidence of risky sexual behavior, teenage pregnancy, juvenile delinquency and violent crime. Approximately 25% of all teenagers admitted to hospital emergency rooms in the

United States have alcohol in their bloodstream. Defendants' marketing practices increase the number of underage drinkers in the United States and increase the quantity of alcohol consumed by those underage drinkers. Defendants' marketing practices increase the amount of human suffering caused by underage drinking.

- 81. The initiation of alcohol use occurs at a younger age than ever before. The percentage of children who began drinking in eighth grade or earlier has increased 33% in the last 25 years. Individuals who start drinking alcohol before fifteen years of age are over 400% more likely to become alcohol dependent than those who begin drinking after age 21.
- 82. The economic costs associated with underage drinking are also devastating. Defendants' marketing practices increase the economic costs associated with underage drinking in the United States.
- herein include (a) an increase in the illegal sales of Defendants' products to underage consumers; (b) the establishment of brand preferences for alcoholic beverages among consumers who are too young to legally consume those alcoholic beverages; (c) an increase in the quantity of alcoholic beverages consumed by underage drinkers; (d) an overall increase in the quantity of alcoholic beverages consumed by the society as a whole; (e) an increase in the revenues and profits of Defendants; (f) an increase in injuries and illnesses among teenagers; (g) an increase in injuries among the general population; (h) billions of dollars in economic injuries sustained by class members through the illegal trade in alcoholic

beverages; and (i) billions of dollars in economic losses sustained by society as a whole.

FRAUDULENT CONCEALMENT

- 84. Until recently, Plaintiffs did not discover, and could not discover through the exercise of reasonable diligence, the existence of the claims asserted in this Complaint because Defendants actively, intentionally, and fraudulently concealed their scheme to market alcoholic beverages to underage consumers.
- 85. Without limiting the generality of the foregoing, Defendants' efforts at concealing their marketing of alcoholic beverages to underage drinkers include: (a) the use of code-words to describe underage market segments; (b) highly publicized and strident false public statements regarding their marketing efforts and their effects on children and other underage consumers; (c) failing to provide government agencies with information requested regarding past and present marketing and research efforts, including marketing and research efforts conducted in foreign countries; (d) using highly publicized industry marketing guidelines to deceptively shield, disguise, and protect marketing efforts which are in fact in violation of such guidelines; and (e) falsely representing that their marketing efforts are in compliance with industry marketing codes and guidelines.
- 86. The Beer Institute Advertising & Marketing Code is a sham "self-regulatory" construct heavily touted by the Beer Institute's members, including Defendants, as a strong and effective bar to underage marketing that each member is "committed to compliance with." In truth, Defendants routinely, egregiously, and with impunity violate the express

terms of their own, rather lax, advertising code because, unlike legitimate self regulatory regimes in other industries, there is absolutely no enforcement mechanism for violations of the Code. Instead, complaints are simply referred to the offending company "for its review and action"; there is no appeal or review or even so much as a letter of reprimand. There is no independent assessment of the complaint, there are no follow up procedures, and there is not even a requirement that the company respond to the complaining party or notify the Beer Institute of its decision. When Defendants do respond to complaints from the public, it is usually in a form letter simply stating that the company complies with applicable standards and that there is no evidence that advertising affects children's drinking decisions. Moreover, complaints are not made public and Defendants have agreed among themselves not to file complaints against each other or to publicize other Defendants' violations of the Code. In short, the Beer Institute guidelines as observed by Defendants are nothing more than a fig leaf to divert and diffuse criticism of Defendants' marketing practices and conceal the true nature of those marketing practices. As the General Counsel of the Beer Institute has admitted publicly, enforcing the code "is not our job". The self regulation regimes in the wine and spirits industries also lack the characteristics of genuine self regulation and serve only to protect their members instead of complainants, potential victims, or the public.

CAUSES OF ACTION

First Cause of Action: Unfair and Deceptive Trade Practices

87. The allegations contained in all other paragraphs of this Complaint which are

not inconsistent with this cause of action are by this reference re-alleged and incorporated herein as if fully set forth in this Paragraph.

Defendants' behavior as alleged in this Complaint is unfair, deceptive, 88. unreasonable, immoral, unconscionable, oppressive, unscrupulous, unethical, and offensive to established public policy. Without limiting the generality of the foregoing, Defendants' conduct as alleged herein is unfair, deceptive, unreasonable, immoral, unconscionable, oppressive, unscrupulous, unethical, and offensive to established public policy because the Defendants intentionally, recklessly, negligently, or wilfully (a) induced or encouraged the illegal use of a product through marketing and advertising; (b) induced or encouraged the illegal use of an unusually dangerous product through advertising and marketing; (c) targeted underage drinkers with marketing and advertising for alcoholic beverages; (d) employed advertising themes, methods, characters, and media that substantially appeal to consumers who cannot legally use the product advertised; (e) promoted or encouraged the dangerous, destructive, illegal, irresponsible, and harmful use of a product; (f) placed advertisements in media primarily or disproportionately viewed by consumers who cannot legally use the product advertised; (g) encouraged or induced children to use alcoholic beverages; (h) represented that their goods have characteristics, uses, or benefits that they do not have; (i) knowingly taken advantage of consumers' inability to reasonably protect their interests by reason of age, ignorance, or similar factors; (j) advertised or offered goods without the intent to sell them as advertised or offered; (k) marketed, advertised, and supplied goods knowing

that consumers were unable to receive a substantial benefit from those goods; (1) marketed alcoholic beverages in a manner likely to encourage the illegal purchase of those beverages by underage consumers knowing that those consumers had an inability to receive a substantial benefit from the purchase or use of those beverages; (m) knowingly taken advantage of underage consumers by using Defendants' superior resources, access to information, experience, education, power in the marketplace, and knowledge; and (n) advertised their products in youth oriented media knowing that the placement of such advertisements would increase the illegal sales of their products to underage consumers.

- 89. Defendants' conduct as alleged herein constitutes unfair, deceptive, and unconscionable trade practices in violation of Chapter 75.
- 90. Defendants know that the direct consequence of an advertising campaign in magazines with a disproportionately high concentration of underage readers is a significant increase in the illegal sales of their products to underage consumers. Defendants also know that the direct consequence of television and radio advertising campaigns on stations and at times that have a disproportionately high concentration of underage viewers is a significant increase in the illegal sales of their products to underage consumers.
- 91. As a proximate result of Defendant's conduct as alleged herein, the Plaintiff classes have been injured in their business or property. The injuries suffered by the Plaintiff classes as a result of Defendants' conduct was not reasonably avoidable by consumers.
 - 92. The acts and practices alleged herein were committed by each of the

Defendants in the course of engaging in business and commerce in the State of North Carolina.

- 93. The acts and practices alleged herein have the capacity and tendency to, and are likely to, deceive the members of the Plaintiff classes and the public at large.
- 94. The acts and practices alleged herein are directed to children and other underage consumers, who are unusually unsophisticated, vulnerable, impressionable, and susceptible to well orchestrated marketing campaigns.
- ' 95. The acts and practices alleged herein cause substantial injury to consumers which is outweighed by any countervailing benefits to consumers or competition that the acts or practices may provide.
- 96. The prosecution of this lawsuit is strongly in the public interest. Without limiting the generality of the foregoing, the prosecution of this lawsuit is strongly in the public interest because: (a) Defendants' acts and practices as alleged herein violate specific legislative, regulatory, and judicial declarations of public interest, including declarations of public interest regarding the sale and consumption of alcoholic beverages by minors, and (b) Defendants' acts and practices as alleged herein constitute part of a pattern or general course of conduct that has a substantial likelihood of repetition.
- 97. Defendants' acts, practices, and omissions as alleged in this Complaint violate the North Carolina Unfair and Deceptive Trade Practices Act.

Second Cause of Action: Unjust Enrichment

- 98. The allegations contained in all other paragraphs of this Complaint which are not inconsistent with this cause of action are by this reference re-alleged and incorporated herein as if fully set forth in this paragraph.
- 99. Defendants have engaged in wrongful conduct resulting in substantial financial losses incurred by the Plaintiff classes.
- 100. The Defendants have been unjustly enriched at the expense of the Plaintiff classes.
- 101. It would shock the conscience and be manifestly unjust for Defendants to retain the revenues and profits derived from the illegal consumption of alcoholic beverages by minors.
- 102. There is no adequate remedy at law to compensate the Classes for Defendants' wrongful conduct.

Third Cause of Action: Negligence

- 103. The allegations contained in all other paragraphs of this Complaint which are not inconsistent with this cause of action are by this reference re-alleged and incorporated herein as if fully set forth in this paragraph.
- 104. As manufacturers and distributors of unusually dangerous products which are a well established cause of numerous injuries, illnesses, and deaths, Defendants have heightened duties to the Classes to ensure that their products are not used illegally. These

duties include: (a) the duty to use Defendants' reasonable best efforts to avoid extensively exposing children and other underage consumers to alcohol advertisements; (b) the duty to ensure that Defendants' marketing efforts do not unreasonably induce or encourage underage consumers to purchase their products; and (c) the duty to use their reasonable best efforts to ensure that minors do not begin to drink alcoholic beverages as a result of Defendants' marketing efforts.

- 105. Defendants have breached each of their duties to the Classes by, among other things: (a) unreasonably saturating underage consumers with extensive advertisements for alcoholic beverages; (b) refusing to take reasonable steps to avoid inducing underage consumers to buy their products; and (c) refusing to take reasonable steps to ensure that their marketing efforts do not encourage children and other underage consumers to begin drinking alcoholic beverages at an illegal age.
- 106. It is reasonably foreseeable that many underage consumers would be induced to illegally consume Defendants' alcoholic beverages as a result of Defendants' marketing efforts and that the Classes would be injured thereby.
- 107. As a proximate result of Defendants' breaches of their duties to the Classes, the classes suffered damages in an amount to be established at trial.

PRAYER FOR RELIEF

For the reasons stated herein, Plaintiffs respectfully pray for judgment against all Defendants and request that this Court:

- 1. Certify this case to proceed as a class action pursuant to Rule 23 on behalf of the following classes:
 - (A) a Guardian Class consisting of all residents of North Carolina who were or are parents or guardians of children whose funds were used to purchase alcoholic beverages marketed by Defendants which were consumed without their prior knowledge by their children under the age of 21 during the period 1982 to the present (the Class Period"), excluding Defendants and their affiliates, officers, directors, and employees;
 - (B) an Injunctive Class consisting of the parents and guardians of all children currently under the age of 21 who are residents of North Carolina.
- Adjudge and decree that each of the Defendants unlawfully engaged in a
 deceptive scheme to market alcoholic beverages to minors in violation Chapter
 75;
- 3. Declare that the conduct alleged herein resulted in the unjust enrichment of the Defendants and that Defendants must each disgorge to Plaintiffs and the

Classes all amounts by which they have been unjustly enriched, plus costs and interest;

- 4. Enjoin Defendants from engaging in any marketing of alcoholic beverages to underage persons;
- 5. Assess all Defendants jointly and severally for all actual damages sustained by the Plaintiff Classes plus treble damages, punitive damages, and attorneys fees, costs of suit, and interest; and
- 6. Grant such other and further relief as the Court deems proper and appropriate under the circumstances.

The Plaintiffs demand a jury trial.

Dated: January 13th, 2004

Respectfully Submitted,

James F. Wyatt, III \
435 East Morehead Street

Charlotte, North Carolina 28202-2609

(704) 331-0767

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STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff	
Ronald P. Wilson, et al. Address	-
	CIVIL SUMMONS
City, State, Zip	
VERSUS	GS 1A 1 Bytes 2 4
Name Of Defendant(s)	G.S. 1A-1, Rules 3, 4
Zima Company, et al.	Alias and Pluries Summons
Zima Company, et al.	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
MIKE'S HARD LEMONADE COMPANY Suite 210, 1750 West 75th Avenue Vancouver, BC, V6P 6G2	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by d last known address, and	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Oate ssued 7 0 - OU Time 7
James F. Wyatt, III 435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature A A A A A A A A A A A A A A A A A A A
	Debut Ast Astronomy States of Superior Court
☐ ENDORSEMENT	Date Of Endorsement Time AM PM
This Summons was originally issued on the date	Signature
indicated above and returned not served. At the request	
of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
	04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff	
Ronald P. Wilson, et al.	
	CIVIL SUMMONS
City, State, Zip	31712 33111110110
VERSUS	
Name Of Defendant(s)	G.S. 1A-1, Rules 3, 4
7ims Company et al	Alias and Pluries Summons
Zima Company, et al.	Date Last Summons Issued
	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
DIAGEO PLC	•
8 Henrietta Place	
London, England W1G 0NB	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the p	laintiff as follows:
 Serve a copy of your written answer to the complaint upon you have been served. You may serve your answer by of last known address, and 	on the plaintiff or plaintiff's attorney within thirty (30) days after delivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date ssued O OV Time 7: 57 D. A
James F. Wyatt, III	Signature A A A PM
435 East Morehead Street Charlotte, North Carolina 28202-2609	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Charlotte, North Caronna 20202-2009	Assirance VI Clerk CI Superior Court
☐ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date	AM PM
indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons	Deputy CSC Assistant CSC Clerk Of Superior Court
must be served is extended thirty (30) days.	

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice ☐ District
Name Of Plaintiff Ronald P. Wilson, et al.	
Address	CIVIL CURRENCOMO
City, State, Zip	CIVIL SUMMONS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s)	
Zima Company, et al.	Alias and Pluries Summons
	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
BROWN-FORMAN CORPORATION 850 Dixie Highway Louisville, KY 40210	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by o last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after lelivering a copy to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff) James F. Wyatt, III 435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature Deput Scott Assure Superior Court
☐ ENDORSEMENT This Summons was originally issued on the date indicated above and returned not served. At the request of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Date Of Endorsement Time AM PM Signature Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice ☐ District
Name Of Plaintiff	
Ronald P. Wilson, et al.	
Address	CIVIL SUMMONS
City, State, Zip	CIVIL SUMMONS
VERSUS Name Of Defendant(s)	G.S. 1A-1, Rules 3, 4
Ivalie of Delendant(s)	Alias and Pluries Summons
Zima Company, et al.	
	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
BROWN-FORMAN BEVERAGES WORLDWIDE	Name And Address of Defendant 2
850 Dixie Highway	
Louisville, KY 40210	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upon you have been served. You may serve your answer by collast known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after lelivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date ssued O O 4 Time O TT
James F. Wyatt, III	Signature M AM PM
435 East Morehead Street	Signature / Y / / / / / / / / / / /
Charlotte, North Carolina 28202-2609	Clerk Of Superior Court
☐ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date	AMPM
indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons	Deputy CSC Assistant CSC Clerk Of Superior Court
must be served is extended thirty (30) days.	

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff Ronald P. Wilson, et al.	
Address	CIVIL SUMMONS
City, State, Zip	SIVIE COMMONS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s) Zima Company, et al.	Alias and Pluries Summons Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1 KOBRAND CORPORATION 134 East 40th Street New York, NY 10016	Name And Address Of Defendant 2
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upon you have been served. You may serve your answer by or last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff) James F. Wyatt, III 435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature Signature Assistant AC Week Of Superior Court
	· · · · · · · · · · · · · · · · · · ·
This Summons was originally issued on the date indicated above and returned not served. At the request	Date Of Endorsement Time AM PM Signature
of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice ☐ District Superior Court Division
Name Of Plaintiff Populd D. Wilson of al	
Ronald P. Wilson, et al.	
	CIVIL SUMMONS
City, State, Zip	
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s)	0.3. IA-1, IXUES 3, 4
Zima Company, et al.	Alias and Pluries Summons
Zima Company, et al.	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
HEINEKEN, N.V.	
Tweede Weteringplantsoen 21 1017 ZD Amsterdam	
1011 2D Milistel dain	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	3.
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upo- you have been served. You may serve your answer by d last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date ssued 10 04 Time 7:55 0 Also
James F. Wyatt, III	Signature / A S AM HIPM
435 East Morehead Street Charlotte, North Carolina 28202-2609	
onariotte, mortin ouromia 20202 2000	Deguto St Assistant St Will be Superior Court
	/
☐ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date	Signature AM PM
indicated above and returned not served. At the request	
of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff	
Ronald P. Wilson, et al. Address	_
	CIVIL SUMMONS
City, State, Zip	OTTE COMMONO
VERSUS	
Name Of Defendant(s)	G.S. 1A-1, Rules 3, 4
Time Comment of all	Alias and Pluries Summons
Zima Company, et al.	Date Last Summons Issued
	Date East Gaillinous 122050
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
HEINEKEN USA, INC.	
360 Hamilton Avenue, Suite 1103	
White Plains, NY 10601	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
_	a see a
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by d last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date Assued 2004 Time 7:
James F. Wyatt, III	Signature A A A A A A A A A A A A A A A A A A A
435 East Morehead Street Charlotte, North Carolina 28202-2609	
	Deput CSC VV ANISBOOK V Clerk Of Superior Court
☐ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date	AM PM
indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons	Deputy CSC Assistant CSC Clerk Of Superior Court
must be served is extended thirty (30) days.	Gran or Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff Ronald P. Wilson, et al. Address	CIVII CURRENONG
City, State, Zip	CIVIL SUMMONS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s) Zima Company, et al.	Alias and Pluries Summons Date Last Summons issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1 THE BEER INSTITUTE, INC. 122 C Street, NW, Suite 750 Washington, DC 20001 ATTENTION: PRESIDENT OR CEO	Name And Address Of Defendant 2
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by d last known address, and	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff's
2. File the original of the written answer with the Clerk of Su	•
If you fail to answer the complaint, the plaintiff will apply to the	
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff) James F. Wyatt, III 435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature/ Signature/ Depth Calculations (Section Superior Court
☐ ENDORSEMENT This Summons was originally issued on the date indicated above and returned not served. At the request of the plaintiff, the time within which this Summons	Date Of Endorsement Time AM PM Signature
must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff Ronald P. Wilson, et al. Address	CD/II CUMMONO
City, State, Zip	CIVIL SUMMONS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s) Zima Company, et al.	Alias and Pluries Summons Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1 BARCARDI GROUP 65 Pitts Bay Road Pembroke, HM 08 Bermuda	Name And Address Of Defendant 2
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You! You are notified to appear and answer the complaint of the pl 1. Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by d last known address, and 2. File the original of the written answer with the Clerk of Su If you fail to answer the complaint, the plaintiff will apply to the	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff or by mailing it to the plaintiff's perior Court of the county named above.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date(Issued) (Time) (5
James F. Wyatt, III 435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature Action Company Company Count Application Superior Count
ENDORSEMENT This Summons was originally issued on the date indicated above and returned not served. At the request of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Date Of Endorsement Time AM PM Signature Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff Ronald P. Wilson, et al.	
Address	CIVIL SUMMONS
City, State, Z's	OTALE SOMMONS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s)	
Zima Company, et al.	Alias and Pluries Summons
Zima Company, et ar.	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
PADDINGTON, LTD. 750 East Main Street Stamford, CT 06912	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the μ	plaintiff as follows:
 Serve a copy of your written answer to the complaint up you have been served. You may serve your answer by last known address, and 	on the plaintiff or plaintiff's attorney within thirty (30) days after delivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of S	uperior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date sued 20 00 Time - 1
James F. Wyatt, III 435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature A Signature
	Deputy Coch Assistance Merk Of Superior Court
☐ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons	
must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice ☐ District Superior Court Division
Name Of Plaintiff Ronald P. Wilson, et al. Address	
City. State, Zip	CIVIL SUMMONS
VESSIO	
VERSUS Name Of Defendant(s)	G.S. 1A-1, Rules 3, 4
Zima Company, et al.	Alias and Pluries Summons Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	
DIAGEO NORTH AMERICA, INC. 750 East Main Street Stamford, CT 06912	Name And Address Of Defendant 2
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by o last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date Assued ZO O + Time Z: 5Z AM PPM
James F. Wyatt, III 435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature / / / / / / / / / / / / / / / / / / /
	A Steput CAS NAY Assistan CSS VIA CLERK Of Superior Court
☐ ENDORSEMENT This Summons was originally issued on the date indicated above and returned not served. At the request	Date Of Endorsement Time AM PM Signature
of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff	·
Ronald P. Wilson, et al.	_
	CIVIL SUMMONS
City, State, Zip	
VERSUS	C S 1A 1 Fluits 2 4
Name Of Defendant(s)	G.S. 1A-1, Rules 3, 4
Zima Company, et al.	Alias and Pluries Summons
Zima Company, et al.	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
ZIMA COMPANY 5151 East Raines Road Memphis, TN 38118	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by d last known address, and	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date issued 70-04 Time 7:57 DAM PPM
James F. Wyatt, III 435 East Morehead Street	Signature
Charlotte, North Carolina 28202-2609	Clerk Of Superior Court
	Glan Ci Superial Count
☐ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date	AM PM
indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court
must be served is extended thirty (30) days.	

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff Ronald P. Wilson, et al.	
Address	CIVIL SUMMONS
City, State, Zip	OIVIL COMMICIAS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s) Zima Company, et al.	Alias and Pluries Summons
	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
BARCARDI & COMPANY LIMITED Box N-7778	
Nassau, The Bahamas	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	laintiff as follows:
 Serve a copy of your written answer to the complaint upon you have been served. You may serve your answer by or last known address, and 	on the plaintiff or plaintiff's attorney within thirty (30) days after delivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date Issued O O Time 7: 57
James F. Wyatt, III	Signature AM PM
435 East Morehead Street Charlotte, North Carolina 28202-2609	
	Absis on CSU Procert Of Superior Count
	Date Of Endorsement Time
☐ ENDORSEMENT This Summons was originally issued on the date	Date Of Endorsement Time AM PM
indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons	Deputy CSC Assistant CSC Co. Co.
must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

V. C.

AOC-CV-100 Rev. 6/95

STATE OF NORTH CAROLINA	File No.
OTATE OF NORTH CARCEINA	04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff	
Ronald P. Wilson, et al.	
Address	CIVIL SUMMONS
City. State, Zip	CI VIL SOMMONS
VEDGUG	
VERSUS Name Of Defendant(s)	G.S. 1A-1, Rules 3, 4
7ima Campana at al	Alias and Pluries Summons
Zima Company, et al.	Date Last Summons issued
	One Last Commons 1550E0
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
BACARDI LIMITED	•
65 Pitts Bay Road	
Pembroke, HM 08 Bermuda	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by o last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after lelivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date ssued 70 -0 L Time 7: 57 5
James F. Wyatt, III	Signature / / / / / / / AM / PM
435 East Morehead Street Charlotte, North Carolina 28202-2609	W// Way/ (While
	Deput St. / Assistant Merk Stagerior Cours
☐ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date	Sizzatura PM
indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice ☐ District
Name Of Plaintiff	
Ronald P. Wilson, et al.	
Address	CIVII CURRENONO
City, State, Zip	CIVIL SUMMONS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s)	0.0. TATT, TUIES 3, 4
Zima Company, et al.	Alias and Pluries Summons
	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
MARK ANTHONY BRANDS, LTD. Suite 210, 1750 West 75th Avenue Vancouver, BC, V6P 6G2	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by o last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after lelivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date Issued Time 7 Time
James F. Wyatt, III	Signature A AM PM
435 East Morehead Street Charlotte, North Carolina 28202-2609	1//////////////////////////////////////
,	Asset policy Clark Of Superior Court
☐ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date	Signature AM PM
indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons	Deputy CSC Assistant CSC Clerk Of Superior Court
must be served is extended thirty (30) days.	

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice ☐ District Superior Court Division
Name Of Plaintiff	
Ronald P. Wilson, et al.	
Audress	CIVIL SUMMONS
City, State, Zip	CIVIL SUMMONS
VERSUS	
Name Of Defendant(s)	G.S. 1A-1, Rules 3, 4
7: 0	Alias and Pluries Summons
Zima Company, et al.	Date Last Summons issued
To Each Of The Defendant(s) Named Below:	
· · · · · · · · · · · · · · · · · · ·	
MARK ANTHONY INTERNATIONAL Suite 210, 1750 West 75th Avenue Vancouver, BC, V6P 6G2	Name And Address Of Defendant 2
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by d last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date (ssued) 0 04 Time 2:57 5
James F. Wyatt, III	Signature () AM J PM
435 East Morehead Street Charlotte, North Carolina 28202-2609	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
Charlotte, North Caronna 20202-2009	Reput dsc 12 (A) is the State Clerk Of Superior Court
	7(0000
□ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date	AM PM
indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons	Deputy CSC Assistant CSC Clerk Of Superior Court
must be served is extended thirty (30) days.	Sign of Superior Count

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice ☐ District Superior Court Division
Name Of Plaintiff Ronald P. Wilson, et al. Address	
City, State, Zip	CIVIL SUMMONS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s) Zima Company, et al.	Alias and Pluries Summons Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
MARK ANTHONY GROUP Suite 210, 1750 West 75th Avenue Vancouver, BC, V6P 6G2 ATTENTION: PRESIDENT OR CEO	Name And Address Of Defendant 2
A Civil Action Has Been Commenced Against You! You are notified to appear and answer the complaint of the plant. Serve a copy of your written answer to the complaint upon you have been served. You may serve your answer by clast known address, and	aintiff as follows: In the plaintiff or plaintiff's attorney within thirty (30) days after felivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su If you fail to answer the complaint, the plaintiff will apply to the	e Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff) James F. Wyatt, III 435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature Signature A bepty ISAM Salvan SXV Merk Of Superior Court
☐ ENDORSEMENT This Summons was originally issued on the date indicated above and returned not served. At the request of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Date Of Endorsement Time AM PM Signature Deputy CSC Assistant CSC Clerk Of Superior Court

	· · · · · · · · · · · · · · · · · · ·
STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff Ronald P. Wilson, et al.	
Address	
City, State, Zip	CIVIL SUMMONS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s)	C.C. 1A-1, Itales 5, 4
Zima Company, et al.	Alias and Pluries Summons
	Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
COORS BREWING COMPANY 311 10th Street Golden, CO 80401	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
You are notified to appear and answer the complaint of the pla	aintiff as follows:
 Serve a copy of your written answer to the complaint upon you have been served. You may serve your answer by d last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Sup	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date ssued 20 04 Time 2 5
James F. Wyatt, III 435 East Morehead Street	Signature ()
Charlotte, North Carolina 28202-2609	
The second secon	Ass Ass College Of Superior Court
☐ ENDORSEMENT	Date Of Endorsement Time AM PM
This Summons was originally issued on the date indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons	
must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff	
Ronald P. Wilson, et al.	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	CIVIL SUMMONS
City. State, Zip	CIVIL SUMMONS
VERSUS	
Name Of Defendant(s)	G.S. 1A-1, Rules 3, 4
Time Common to 1	Alias and Pluries Summons
Zima Company, et al.	Date Last Summons issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1	Name And Address Of Defendant 2
ADOLPH COORS COMPANY	·
311 10th Street	
Golden, CO 80401	
ATTENTION: PRESIDENT OR CEO	
A Civil Action Has Been Commenced Against You!	
_	
You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by d last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	Court for the relief demanded in the complaint.
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff)	Date issued Time
James F. Wyatt, III	1-20-07 2,52 AM PPM
435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature
	Assistant Co Licerk Of Superior Court
☐ ENDORSEMENT	Date Of Endorsement Time
This Summons was originally issued on the date	☐ AM ☐ PM
indicated above and returned not served. At the request	Signature
of the plaintiff, the time within which this Summons	Deputy CSC Assistant CSC Clerk Of Superior Court
must be served is extended thirty (30) days.	Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CAROLINA	File No. 04 CVS 626
Mecklenburg County	In The General Court Of Justice District Superior Court Division
Name Of Plaintiff Ronald P. Wilson, et al. Address	
City, State, Zip	CIVIL SUMMONS
VERSUS	G.S. 1A-1, Rules 3, 4
Name Of Defendant(s) Zima Company, et al.	Alias and Pluries Summons Date Last Summons Issued
To Each Of The Defendant(s) Named Below:	
Name And Address Of Defendant 1 BARCARDI USA, INC. 2100 Biscayne Boulevard Miami, FL 33137 ATTENTION: PRESIDENT OR CEO	Name And Address Of Defendant 2
A Civil Action Has Been Commenced Against You! You are notified to appear and answer the complaint of the pl	aintiff as follows:
 Serve a copy of your written answer to the complaint upo you have been served. You may serve your answer by d last known address, and 	n the plaintiff or plaintiff's attorney within thirty (30) days after elivering a copy to the plaintiff or by mailing it to the plaintiff's
2. File the original of the written answer with the Clerk of Su	perior Court of the county named above.
If you fail to answer the complaint, the plaintiff will apply to the	
Name And Address Of Plaintiff's Attorney (If None, Address Of Plaintiff) James F. Wyatt, III 435 East Morehead Street Charlotte, North Carolina 28202-2609	Signature Deputy Sat Mark Asia Asia Asia Asia Asia Asia Asia Asia
☐ ENDORSEMENT This Summons was originally issued on the date indicated above and returned not served. At the request of the plaintiff, the time within which this Summons must be served is extended thirty (30) days.	Date Of Endorsement Time AM PM Signature Deputy CSC Assistant CSC Clerk Of Superior Court

STATE OF NORTH CARO	LINA	File N	4015/20
Mecklenburg		In The Gen	eral Court Of Justice
	County	District 🛛 S	uperior Court Division
Name Of Plaintiff 1	04 JAN 13 PR	2: 33	
Ronald P. Wilson Tax ID/SSN	Welm. Takeno L	i., 0.5.0. GENERAI	-
Name Of Plaintiff 2		CIVIL ACTION COVI	ER SHEET
Andrea B. Wilson Tax 10/SSN	BY		UBSEQUENT FILING
Name Of Plainuff 3		Rule 5(b), Rules of Practice For Name And Address Of Attorney Or Party, If Not R	
Joseph A. Wilson		appearance or change of address;	epresented (complete for initia
Tax ID/SSN		James F. Wyatt, III 435 East Morehead Street	
VERSUS		Charlotte, North Carolina 2	8202-2609
Name Of Defendant 1		Attorney Bar No.	
Zima Company, et al. Tax ID/SSN	Summons Submitted		
	Yes No	Initial Appearance in Case	Change of Address
Name Of Defendant 2		Name Of Firm Wyatt & Blake, LLP	
Tax ID/SSN	Summons Submitted Ves No	7 Tax ID No. Telephone No. (704) 331-	FAX No. 0767 331-0773
Name Of Deiendant 3		Counsel for	
Tax ID/SSN	Summons Submitted	X All Plaintiffs All Defendants Onl	y (List party(ies) represented)
78X 10/33N	Yes No		
Jury Demanded In Pleading? 🔲 No	X Yes	Amount in controversy does not Stipulate to arbitration.	exceed \$15,000.
TYPE OF PLEADIN	1G	CLAIM FOR RELIEF	FOR
(check all that apply)			
Amended Answer/Reply (AMND-	Response)	Administrative Appeal (ADMA)	
Amended Complaint (AMND)		Appointment of Receiver (APRC	
Answer/Reply (ANSW-Response)		☐ Attachment/Garnishment (ATTC ☐ Claim and Delivery (CLMD)	,
XX Complaint (COMP)		Collection on Account (ACCT)	
Confession of Judgment (CNFJ)		Condemnation (CNDM)	
Counterclaim vs. (CTCL)		Contract (CNTR)	·
All Plaintiffs Only (List on back		Discovery Scheduling Order (DS	CH)
☐ Crossclaim vs. (List on back) (CRSS		☐ Injunction (INJU)	J. 1,
☐ Extend Statute of Limitations, Rule 9 (ESOL)		Medical Malpractice (MDML)	
☐ Extend Time For Answer (MEOT-	•	Minor Settlement (MSTL)	
Extend Time For Complaint (EXC		☐ Money Owed (MNYO)	
☐ Rule 12 Motion In Lieu Of Answe	r (MDLA)	Negligence - Motor Vehicle (MV	NG)
☐ Third Party Complaint (List Third Pa	rty Defendants on Back)	☐ Negligence - Other (NEGO)	,
(TPCL)		☐ Motor Vehicle Lien G.S. 44A (M	VLN)
Other: (specify)		Limited Driving Privilege - Out-of	•
		Possession of Personal Property	
		Product Liability (PROD)	
		Real Property (RLPR)	
		☐ Specific Performance (SPPR)	
NOTE: Small claims are exempt from cover s	heets	Other: (specify)	
Date		Signature Of Attorney Party	
1/13/04		Jon F. Whom &	
NOTE: All papers filed in civil actions, special pro- the filing incolor and prescribed in 164 and not include the required cover sheet.)	ceedings and estates shall incl hinkRative Orodal M GIE Court	ude as the first page of the tiling a cover sheet sures. The tiled of Superior Coun half require of party	marizing the critical elements to refile any paper which does

(Over)

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs,

V.

ZIMA COMPANY, MIKE'S HARD LEMONADE
COMPANY, BACARDI USA, INC., ADOLPH
COORS COMPANY, COORS BREWING CO., MARK
ANTHONY GROUP, MARK ANTHONY
INTERNATIONAL, MARK ANTHONY BRANDS,
LTD., BACARDI LIMITED, BACARDI &
COMPANY LIMITED, BACARDI GROUP,
KOBRAND CORPORATION, HEINEKEN N.V.,
HEINEKEN USA, INC., THE BEER INSTITUTE,
INC., BROWN-FORMAN CORPORATION, BROWNFORMAN BEVERAGES WORLDWIDE, DIAGEO
PLC, DIAGEO NORTH AMERICA, INC., AND
PADDINGTON, LTD.

TIED, DACARDI GROOF,	}
PORATION HEINEKEN N.V.	

Civil No.

Defendants.

CONSENT TO REMOVAL

Zima Beverage Company¹, Adolph Coors Company, and Coors Brewing Company, named but unserved defendants in the above-captioned action, by and through their undersigned counsel, hereby consent to the removal by Bacardi U.S.A., Inc. of the civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, Civil Action No. 04-CVS-626 (Superior Court Division of the

¹ Zima Beverage Company is not a separate corporate or business entity, but instead is a trade name used by Coors Brewing Company.



General Court of Justice, Mecklenburg County, North Carolina), from the North Carolina Superior Court to the United States District Court for the Western District of North Carolina, Charlotte Division.

By consenting to the removal, Zima Beverage Company, Adolph Coors Company, and Coors Brewing Company do not waive service and reserve all of their defenses, including lack of personal jurisdiction, venue, and improper service.

This 26th day of March, 2004.

Respectfully Submitted,

Mark W. Merritt, Esq.

Robinson Bradshaw & Hinson, P.A.

101 N. Tryon Street, Suite 1900

Charlotte, NC 28246

Tel. 704.377-8337 Fax. 704.373.3937

Thomas W. Kirby, Esq. Wiley Rein & Fielding LLP 1776 K Street, NW Washington, DC 20006 Tel. 202.719,7000

Fax. 202.719.7000

Counsel for Zima Beverage Company, Adolph Coors Company and Coors Brewing Company

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs,

V.

ZIMA COMPANY, MIKE'S HARD LEMONADE
COMPANY, BACARDI USA, INC., ADOLPH
COORS COMPANY, COORS BREWING CO.,
MARK ANTHONY GROUP, MARK ANTHONY
INTERNATIONAL, MARK ANTHONY BRANDS,
LTD., BACARDI LIMITED, BACARDI &
COMPANY LIMITED, BACARDI GROUP,
KOBRAND CORPORATION, HEINEKEN N.V.,
HEINEKEN USA, INC., THE BEER INSTITUTE,
INC., BROWN-FORMAN CORPORATION, BROWN-FORMAN BEVERAGES WORLDWIDE, DIAGEO
PLC, DIAGEO NORTH AMERICA, INC., AND
PADDINGTON, LTD.

Civil No.	
	

Defendants.

CONSENT TO REMOVAL

MIKE'S HARD LEMONADE COMPANY, MARK ANTHONY GROUP, MARK ANTHONY INTERNATIONAL SRL, and MARK ANTHONY BRANDS LTD., named but unserved defendants in the above-captioned action, by and through their undersigned counsel, hereby consent to the removal by Bacardi U.S.A., Inc. of the civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, Civil Action No. 04-CVS-626 (Superior Court Division of the General Court of Justice, Mecklenburg County, North Carolina), from the North Carolina Superior Court to the United States District Court for the Western District of North Carolina,

Case 3:04-cv-00141-MR Document 1 Filed 03/29/04 Page 90 of 110

Charlotte Division. Mike's Hard Lemonade Company is not a separate corporate or business entity, but is instead a trade name used by one or more of the foregoing Mark Anthony firms.

Mark Anthony Group is also not a corporate or business entity. Because neither is a separate corporate or business entity, consent to removal is not required. However, to the extent consent is required, consent is hereby given.

By consenting to the removal, Mark Anthony Group, Mark Anthony International SRL, Mark Anthony Brands Ltd., and Mike's Hard Lemonade Company do not waive service and reserve all of their defenses, including lack of personal jurisdiction, venue, and improper service.

This $\frac{29^{17}}{2}$ day of March, 2004.

Respectfully Submitted,

MARK ANTHONY GROUP MARK ANTHONY INTERNATIONAL SRL MARK ANTHONY BRANDS LTD. MIKE'S HARD LEMONADE COMPANY

By:

T. Thomas Cottingham III (N.C. Bar No.

Wood W. Lay (N.C. Bar No. 25126)

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555 11th Street, NW
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Washington, DC 20004
(202) 637-2200
(202) 637-2201 ~ Fax

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs,

v.

ZIMA COMPANY, MIKE'S HARD LEMONADE COMPANY, BACARDI USA, INC., ADOLPH COORS COMPANY, COORS BREWING CO., MARK ANTHONY GROUP, MARK ANTHONY INTERNATIONAL, MARK ANTHONY BRANDS, LTD., BACARDI LIMITED, BACARDI & COMPANY LIMITED, BACARDI GROUP, KOBRAND CORPORATION, HEINEKEN N.V., HEINEKEN USA, INC., THE BEER INSTITUTE, INC., BROWN-FORMAN CORPORATION, BROWN-FORMAN BEVERAGES WORLDWIDE, DIAGEO PLC, DIAGEO NORTH AMERICA, INC., AND PADDINGTON, LTD.

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Civil No.	
CAVII I 10.	

CONSENT TO REMOVAL

BACARDI LIMITED and BACARDI & COMPANY LIMITED, named but unserved defendants in the above-captioned action, by and through their undersigned counsel, hereby consent to the removal by Bacardi U.S.A., Inc. of the civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, Civil Action No. 04-CVS-626 (Superior Court Division of the General Court of Justice, Mecklenburg County, North Carolina), from the North Carolina Superior Court to the United States District Court for the Western District of North Carolina, Charlotte Division.

By consenting to the removal, BACARDI LIMITED and BACARDI & COMPANY LIMITED do not waive service and reserve all of their defenses, including lack of personal jurisdiction, venue, and improper service.

day of March, 2004.

Respectfully Submitted,

BACARDI LIMITED and BACARDI & COMPANY LIMITED

T. Thomas Cottingham III (N.C. Bar No. 16439)

Wood W. Lay (N.C. Bar No. 25126)

Hunton & Williams LLP Bank of America Plaza

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IN THE UNITED STATES DISTRICT COURT FOR THE WESTERN DISTRICT OF NORTH CAROLINA CHARLOTTE DIVISION Civil Action No.

Civil / tollon	· · · · · · · · · · · · · · · · · · ·	
Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated, Plaintiffs,)))	
v.)	
Zima Company, Mike's Hard Lemonade Company, Barcardi USA, Inc., Adolph)	
Coors Company, Coors Brewing Co.,)	CONSENT TO REMOVAL
Mark Anthony Group, Mark Anthony)	
International, Mark Anthony Brands, Ltd.,)	
Barcardi Limited, Barcardi & Company)	
Limited, Barcardi Group, Kobrand)	
Corporation, Heineken N.V., Heineken USA, Inc., The Beer Institute, Inc.,)	
Brown-Forman Corporation, Brown-) }	
Forman Beverages Worldwide, Diageo)	
PLC, Diageo North America, Inc., and)	
Paddington, Ltd.)	
Defendants.)))	

KOBRAND CORPORATION, a named but unserved defendant in the above-captioned action, by and through its undersigned counsel, hereby consents to the removal by Bacardi U.S.A., Inc. of the civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, Civil Action No. 04-CVS-626 (Superior Court Division of the General Court of Justice, Mecklenburg County, North Carolina), from the North Carolina Superior Court to the United States District Court for the Western District of North Carolina, Charlotte Division.

By consenting to the removal, KOBRAND CORPORATION does not waive service and reserves all of its defenses, including lack of personal jurisdiction, venue, and improper service.

This 29th day of March, 2004.

Respectfully Submitted,

KOBRAND CORPORATION

Mark Vasco

N.C. Bar No. 27048

Nelson Mullins Riley & Scarborough, L.L.P.

Bank of America Corporate Center, Suite 2400

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Charlotte, NC 28202

704/417-3000

704/417-3013 (fax)

212/808-7897 (fax)

William C. Heck Mark E. McGrath Kelley Drye & Warren, LLP 101 Park Avenue New York, NY 10178 212/808-7800

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs.

V.

ZIMA COMPANY, MIKE'S HARD LEMONADE COMPANY, BACARDI USA, INC., ADOLPH COORS COMPANY, COORS BREWING CO., MARK ANTHONY GROUP, MARK ANTHONY INTERNATIONAL, MARK ANTHONY BRANDS, LTD., BACARDI LIMITED, BACARDI & COMPANY LIMITED, BACARDI GROUP, KOBRAND CORPORATION, HEINEKEN N.V., HEINEKEN USA, INC., THE BEER INSTITUTE, INC., BROWN-FORMAN CORPORATION, BROWN-FORMAN BEVERAGES WORLDWIDE, DIAGEO PLC, DIAGEO NORTH AMERICA, INC., AND PADDINGTON, LTD.

Civil No.	

Defendants.

CONSENT TO REMOVAL

HEINEKEN USA, INC., a named but unserved defendant in the above-captioned action, by and through its undersigned counsel, hereby consents to the removal by Bacardi U.S.A., Inc. of the civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, Civil Action No. 04-CVS-626 (Superior Court Division of the General Court of Justice, Mecklenburg County, North Carolina), from the North Carolina Superior Court to the United States District Court for the Western District of North Carolina, Charlotte Division.

By consenting to the removal, Heineken USA, Inc. does not waive service and reserves all of its defenses, including lack of personal jurisdiction, venue, and improper service.

This 29 day of March, 2004.

HELMS MULLISS & WICKER, PLLC

By:

Jonathan E. Buchan (N.C. Bar No. 8205)

P. O. Box 31247

Charlotte, NC 28231-1247

(704) 343-2063

(704) 343-2300 - Fax

COUNSEL FOR HEINEKEN USA, INCORPORATED

OF COUNSEL:

David W. Ichel Bryce L. Friedman Simpson Thacher & Bartlett LLP 425 Lexington Avenue New York, NY 10017-3954 (212) 455-2563 (212) 455-2502 – Fax

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs,

v.

ZIMA COMPANY, MIKE'S HARD LEMONADE COMPANY, BACARDI USA, INC., ADOLPH COORS COMPANY, COORS BREWING CO., MARK ANTHONY GROUP, MARK ANTHONY INTERNATIONAL, MARK ANTHONY BRANDS, LTD., BACARDI LIMITED, BACARDI & COMPANY LIMITED, BACARDI GROUP, KOBRAND CORPORATION, HEINEKEN N.V., HEINEKEN USA, INC., THE BEER INSTITUTE, INC., BROWN-FORMAN CORPORATION, BROWN-FORMAN BEVERAGES WORLDWIDE, DIAGEO PLC, DIAGEO NORTH AMERICA, INC., AND PADDINGTON, LTD.

Defendants.

CONSENT TO REMOVAL

HEINEKEN, N.V., a named but unserved defendant in the above-captioned action, by and through its undersigned counsel, hereby consents to the removal by Bacardi U.S.A., Inc. of the civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, Civil Action No. 04-CVS-626 (Superior Court Division of the General Court of Justice, Mecklenburg County, North Carolina), from the North Carolina Superior Court to the United States District Court for the Western District of North Carolina, Charlotte Division.

By consenting to the removal, Heineken, N.V. does not waive service and reserves all of its defenses, including lack of personal jurisdiction, venue, and improper service.

This 293 day of March, 2004.

HELMS MULLISS & WICKER, PLLC

By:

Jonathan E. Buchan (N.C. Bar No. 8205)

P. O. Box 31247

Charlotte, NC 28231-1247

(704) 343-2063

(704) 343-2300 - Fax

COUNSEL FOR HEINEKEN, N.V.OF COUNSEL:

David W. Ichel Bryce L. Friedman Simpson Thacher & Bartlett LLP 425 Lexington Avenue New York, NY 10017-3954 (212) 455-2563 (212) 455-2502 – Fax

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs,

V.

ZIMA COMPANY, MIKE'S HARD LEMONADE
COMPANY, BACARDI USA, INC., ADOLPH
COORS COMPANY, COORS BREWING CO., MARK
ANTHONY GROUP, MARK ANTHONY
INTERNATIONAL, MARK ANTHONY BRANDS,
LTD., BACARDI LIMITED, BACARDI &
COMPANY LIMITED, BACARDI GROUP,
KOBRAND CORPORATION, HEINEKEN N.V.,
HEINEKEN USA, INC., THE BEER INSTITUTE,
INC., BROWN-FORMAN CORPORATION, BROWN-FORMAN BEVERAGES WORLDWIDE, DIAGEO
PLC, DIAGEO NORTH AMERICA, INC., AND
PADDINGTON, LTD.

Defendants.	

Civil No.	
CIVII 110.	

CONSENT TO REMOVAL

The Beer Institute, Inc., named but unserved defendant in the above-captioned action, by and through its undersigned counsel, hereby consents to the removal by Bacardi U.S.A., Inc. of the civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, Civil Action No. 04-CVS-626 (Superior Court Division of the General Court of Justice, Mecklenburg County, North Carolina), from the North Carolina Superior Court to the United States District Court for the Western District of North Carolina, Charlotte Division.

By consenting to the removal, the Beer Institute, Inc. does not waive service and reserves all of its defenses, including lack of personal jurisdiction, venue, and improper service.

This $\frac{2974}{\text{day of March, 2004.}}$

Respectfully Submitted,

THE BEER INSTITUTE, INC.

Thomas D. Myrick (N.C. Bar No. 12645)

Curtis J. Shipley (N.C. Bar No. 19276)

Maranda K. Whitener (N.C. Bar No. 31864)

MOORE & VAN ALLEN PLLC 10 North Tryon Street, Suite 4700

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(704) 331-1000

(704) 331-1159 ~ Fax

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs,

V.

ZIMA COMPANY, MIKE'S HARD LEMONADE COMPANY, BACARDI USA, INC., ADOLPH COORS COMPANY, COORS BREWING CO., MARK ANTHONY GROUP, MARK ANTHONY INTERNATIONAL, MARK ANTHONY BRANDS, LTD., BACARDI LIMITED, BACARDI & COMPANY LIMITED, BACARDI GROUP, KOBRAND CORPORATION, HEINEKEN N.V., HEINEKEN USA, INC., THE BEER INSTITUTE, INC., BROWN-FORMAN CORPORATION, BROWN-FORMAN BEVERAGES WORLDWIDE, DIAGEO PLC, DIAGEO NORTH AMERICA, INC., AND PADDINGTON, LTD.

Civil No.

Defendants.

CONSENT TO REMOVAL

Brown-Forman Corporation and its unincorporated operating unit Brown-Forman Beverages Worldwide, named but unserved defendants in the above-captioned action, by and through their undersigned counsel, hereby consent to the removal by Bacardi U.S.A., Inc. of the civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, Civil Action No. 04-CVS-626 (Superior Court Division of the General Court of Justice, Mecklenburg County, North Carolina), from the North Carolina Superior Court to the United States District Court for the Western District of North Carolina, Charlotte Division.

2225185.01 LIB By consenting to the removal, Brown-Forman Corporation and its unincorporated operating unit Brown-Forman Beverages Worldwide do not waive and reserve all of their defenses, including lack of personal jurisdiction, venue, and improper service.

This 27^{t} day of March, 2004.

Respectfully Submitted,

BROWN-FORMAN CORPORATION AND BROWN-FORMAN BEVERAGES WORLDWIDE

Cory Hohrbaum

N.C. Bar No. 17453

214 North Tryon Street, 47th Floor

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DAVIS POLK & WARDWELL

Frank S. Moseley 1600 El Camino Real Menlo Park, CA 94025 Telephone: 650-752-2006

Facsimile: 650-752-2111

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs,

V.

ZIMA COMPANY, MIKE'S HARD LEMONADE COMPANY, BACARDI USA, INC., ADOLPH COORS COMPANY, COORS BREWING CO., MARK ANTHONY GROUP, MARK ANTHONY INTERNATIONAL, MARK ANTHONY BRANDS, LTD., BACARDI LIMITED, BACARDI & COMPANY LIMITED, BACARDI GROUP, KOBRAND CORPORATION, HEINEKEN N.V., HEINEKEN USA, INC., THE BEER INSTITUTE, INC., BROWN-FORMAN CORPORATION, BROWN-FORMAN BEVERAGES WORLDWIDE, DIAGEO PLC, DIAGEO NORTH AMERICA, INC., AND PADDINGTON, LTD.

Civil No.	

Defendants.

CONSENT TO REMOVAL

DIAGEO PLC, DIAGEO NORTH AMERICA, INC. and PADDINGTON, LTD., named but unserved defendants in the above-captioned action, by and through their undersigned counsel, hereby consent to the removal by Bacardi U.S.A., Inc. of the civil action entitled *Ronald P. Wilson, Andrea B. Wilson, and Joseph A. Wilson, on behalf of themselves, all others similarly situated v. Zima Company, et al.*, Civil Action No. 04-CVS-626 (Superior Court Division of the General Court of Justice, Mecklenburg County, North Carolina), from the North Carolina Superior Court to the United States District Court for the Western District of North Carolina, Charlotte Division.

By consenting to the removal, DIAGEO PLC, DIAGEO NORTH AMERICA, INC. and PADDINGTON, LTD. do not waive service and reserve all of their defenses, including lack of personal jurisdiction, venue, and improper service.

This 29th day of March, 2004.

Mark P. Henriques

N.C. Bar Number 18701

OF COUNSEL:

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> Pressly M. Millen State Bar No. 16178

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Philip L. Graham, Jr. William J. Snipes Catherine J. Rosato

Attorneys for Defendants DIAGEO PLC, DIAGEO NORTH AMERICA, INC. and PADDINGTON, LTD.

STATE OF NORTH CAROLINA

COUNTY OF MECKLENBURG

RONALD P. WILSON, ANDREA B. WILSON and JOSEPH A. WILSON, on behalf of themselves, all others similarly situated,

Plaintiffs,

v.

ZIMA COMPANY, MIKE'S HARD LEMONADE
COMPANY, BACARDI USA, INC., ADOLPH
COORS COMPANY, COORS BREWING CO.,
MARK ANTHONY GROUP, MARK ANTHONY
INTERNATIONAL, MARK ANTHONY BRANDS,
LTD., BACARDI LIMITED, BACARDI &
COMPANY LIMITED, BACARDI GROUP,
KOBRAND CORPORATION, HEINEKEN N.V.,
HEINEKEN USA, INC., THE BEER INSTITUTE,
INC., BROWN-FORMAN CORPORATION, BROWNFORMAN BEVERAGES WORLDWIDE, DIAGEO
PLC, DIAGEO NORTH AMERICA, INC., AND
PADDINGTON, LTD.

Defendants.

IN THE GENERAL COURT OF JUSTICE SUPERIOR COURT DIVISION 04-CVS-626

NOTICE OF FILING NOTICE OF REMOVAL

PLEASE TAKE NOTICE that Defendant Bacardi USA, Inc.¹ did file on March 29, 2004 in the United States District Court for the Western District of North Carolina, Charlotte Division, a Notice of Removal of the above-captioned action from the General Court of Justice, Superior Court Division, Mecklenburg County, North Carolina. A copy of the Notice of Removal filed in the United States District Court is attached as *Exhibit A*.



¹ The proper name of Bacardi USA should be "Bacardi U.S.A., Inc."

Pursuant to 28 U.S.C. § 1446(d) and N.C. Gen. Stat. § 1A-1, Rule 12(a)(2), Defendants

By:

respectfully request that this Court take no further action concerning this case.

This $\frac{29^{11}}{2}$ day of March, 2004.

Respectfully submitted,

BACARDI U.S.A., INC.

T. Thomas Cottingham III (N.C. Bar No. 16439)

Wood W. Lay (N.C. Bar No. 25126)

Hunton & Williams LLP Bank of America Plaza

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CERTIFICATE OF SERVICE

I hereby certify that I have served the foregoing on the following counsel of record as indicated below:

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VIA FIRST CLASS U.S. MAIL

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Ian Otto

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James F. Wyatt, III

VIA HAND-DELIVERY

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VIA FIRST CLASS U.S. MAIL

This 27^{7} day of March, 2004.

Wood W. Ja